

LAUREN FALCAO BERGQUIST

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EMPLOYMENT:

Assistant Professor, Department of Economics and Jackson School of Global Affairs, Yale University (2022-)
Assistant Professor, Department of Economics, University of Michigan (2018-2022)
Visiting Assistant Professor, Department of Economics, MIT (2021)
Saieh Family Fellow in Economics, Becker Friedman Institute, University of Chicago (2017-2018)

OTHER AFFILIATIONS:

Lead Academic for Rwanda, International Growth Centre (2020-)
Faculty Research Fellow, National Bureau of Economic Research (2019-)
Affiliate, Bureau for Research and Economic Analysis of Development (2019-)
Affiliate, Jameel Poverty Action Lab (2019-)
Research Affiliate, Center of Economic and Policy Research (2018-)
Affiliate, Y-RISE, Yale University (2018-)

EDUCATION:

University of California, Berkeley, Ph.D., Economics (2017)
Stanford University, B.A., Economics, Political Science (2008)

PUBLICATIONS:

“Sell Low and Buy High: Arbitrage and Local Price Effects in Kenyan Markets” (with Marshall Burke and Edward Miguel), *Quarterly Journal of Economics*, vol. 134, no. 2, 785–842, May 2019

“Competition and Entry in Agricultural Markets: Experimental Evidence from Kenya,” (with Michael Dinerstein) *American Economic Review*, vol. 110, no. 12, 3705-3747, December 2020 [Lead Article]

WORKING PAPERS:

“Scaling Up Agricultural Policy Interventions: Theory and Evidence from Uganda” (with Benjamin Faber, Thibault Fally, Matthias Hoelzlein, Edward Miguel, and Andres Rodriguez-Clare)

“Search Cost, Intermediation, and Trade: Experimental Evidence from Ugandan Agricultural Markets” (with Craig McIntosh and Meredith Startz)

“Unlocking the Benefit of Credit through Savings” (with Sanghamitra Warriar Mukherjee, Marshall Burke, and Edward Miguel)

WORKS IN PROGRESS:

“Quality, Contracting, and Competition in Developing Country Supply Chains” (with Max Huppertz and Meredith Startz)

“Quality Upgrading and Market Structure” (with Jie Bai, Ameet Morjaria, and Yulu Tang)

“Two-Sided Markets: Evidence from the Ghana Commodity Exchange” (with Lorenzo Casaburi, Yaw Nyarko, and Christopher Udry)

RESEARCH AND GRANTS:

Quality Upgrading and Market Structure (with Jie Bai, Ameet Morjaria, and Yulu Tang)

2021 PEDL (~\$225,000)

2020 ATAI (~\$415,000), ICG (~\$175,000), Weiss Fund (~\$75,000); Milton Fund (~\$50,000); MITRE (~\$15,000)

2019 MIT/Gates (~\$50,000)

2018 IGC (~\$50,000); MITRE (~\$20,000); PEDL (~\$45,000); MITRE (~\$15,000)

Two-Sided Markets: Evidence from the Ghana Commodity Exchange (with Lorenzo Casaburi, Yaw Nyarko, and Christopher Udry)

2020 ICG (~\$195,000)

Quality, Contracting, and Competition in Developing Country Supply Chains (with Max Huppertz and Meredith Startz)

2019 World Bank/Infodev (~\$210,000), MIT/Gates (~\$50,000)

2017 World Bank/ComPEL (~\$130,000)

Non-Tariff Barriers and Regional Integration in the East African Community (with Matthew Grant and Meredith Startz)

2018 IGC (~\$50,000)

Market Linkages for Smallholder Farmers in Uganda (with Craig McIntosh)

2016 MIT/Gates (~\$350,000); Anonymous donor (~\$750,000)

2014 IGC (~\$185,000); BASIS/UC Davis (~\$695,000); GCFSI/MSU (~\$100,000); DIL/UC Berkeley (~\$40,000)

2013 MIT/Gates (~\$200,000)

Competition and Entry in Agricultural Markets

2015 DFID/PEDL (~\$485,000)

Scaling up Policies for Agricultural Trade (with Benjamin Faber, Mattias Hoelzlein, Edward Miguel, and Andres Rodriguez-Clare)

2015 IGC (~\$205,000)

Experimental Evidence on Grain Storage among Farmers and Traders in Kenya (with Marshall Burke and Edward Miguel)

2013 MIT/Gates (~\$425,000); Anonymous donor (~\$60,000); DFID/PEDL (~\$50,000)

SELECT FELLOWSHIP AND AWARDS:

2011 National Science Foundation Graduate Research Fellowship

SEMINARS AND CONFERENCE PRESENTATIONS:

2022 LSE (scheduled); Stanford (scheduled); UVA (scheduled); Yale

2021 CEU; CSAE (Oxford); Dartmouth; FAO; Harvard/MIT; IFPRI; International Association for Agricultural Economics Conference; Michigan H2D2; NYU-Abu Dhabi; Online Spatial and Urban Seminar; Stockholm University – IIES; Tufts; UCSD; University of Oklahoma; Wellesley; Yale

2020 Binghamton University, Brown University, CEPR STEG Meeting, Georgetown University, University of Chicago BFI, University of Minnesota (Applied Econ); Macro Development Mini-Conference (Wash U)

2019 American Economic Association Meetings; Duke; EPED (MIT); Institute for Economic and Social Research (Jinan University); Michigan State University; Penn State; University of Illinois, Urbana-Campaign; University of Southern California; University of Wisconsin; Western Michigan University; World Bank Development Research Group (Macro/Trade/Finance)

2018 Becker Friedman Institute (University of Chicago); EPED (McGill); NBER Trade and Agriculture Conference; Oxford University; Rome Junior Conference on Applied Microeconomics (EIEF)

2017 BREAD (NBER); Boston University; Columbia; Cornell (Dyson School); Harvard/MIT; Development Day (Northwestern); EPED (NYU); IGC Conference (Columbia); International Food Policy Research Institute; Microsoft Research; NYU; Northwestern; Penn State; SITE (Stanford); UC Santa Cruz; University of Chicago; University of Michigan; University of Tennessee; World Bank Development Research Group; Yale

2016 Working Group on African Political Economy (Stanford University)

2014 World Bank Innovations for Agriculture Workshop, Rwanda

2013 PEDL Conference, University of Warwick

2012 East African Social Science Translation Conference, Makerere University

REFEREE SERVICE:

American Economic Journal; Applied Economics; American Economic Review; American Economic Review: Insights; American Journal of Agricultural Economics; Economic Development and Cultural Change; Econometrica; Economic Journal; Journal of the Association of Environmental and Resource Economists; Journal of Development Economics; Journal of Public Economics; Journal of the European Economic Association; Nature Sustainability; Quarterly Journal of Economics; Review of Economic Studies; Review of Economics and Statistics; Science; World Bank Economic Review; World Development

TEACHING:

Econ 360: Development economics (undergraduate; University of Michigan; Fall 2018; Fall 2019)

Econ 666: Development economics (graduate; University of Michigan; Winter 2019)

Econ 14.76 Firms, Markets, Trade, and Growth (undergraduate/masters; MIT; Spring 2021)

Econ 14.772 Development economics (graduate; MIT; Spring 2021)

OTHER PROFESSIONAL EXPERIENCE:

Senior Research Associate, Center for Effective Global Action, UC Berkeley (2009-2011)

Junior Fellow, Carnegie Endowment for International Peace (2008-2009)

OTHER INFORMATION:

Languages: English (native), Swahili (intermediate)

Citizenship: United States