Doron Ravid

Mailing Address

University of Chicago Kenneth C. Griffin Department of Economics

1126 E. 59th Street Chicago, IL 60637 Email: dravid@uchicago.edu

Website: http://www.doronravid.com

Office: Saieh Hall 433

Employment

July 2025 – Associate Professor (without Tenure),

University of Chicago, Kenneth C. Griffin Department of Economics

July 2015 – June 2024 Assistant Professor, University of Chicago

Kenneth C. Griffin Department of Economics

Sep 2018 – Dec 2018 Visiting Professor, University of Pennsylvania

Education

Ph.D. in Economics, June 2015 Princeton University, Princeton NJ

M.A. in Economics, 2011

Princeton University, Princeton NJ

M.A. in Economics, Magma Cum Laude, 2009

Tel Aviv University, Israel

B.A. in Economics and Psychology, 2006

Summa Cum Laude in Economics

Tel Aviv University, Israel

Published, Forthcoming, and Accepted Papers

- Knowing the Informed Player's Payoffs and Simple Play in Repeated Games (with Takuma Habu and Elliot Lipnowski), Conditionally Accepted at Journal of Economic Theory.
- Flexible Moral Hazard Problems (with George Georgiadis and Balazs Szentes): Econometrica (2024).
- Persuasion via Weak Institutions (with Elliot Lipnowski and Denis Shishkin): Journal of Political Economy (2022).
- Learning Before Trading: On the Inefficiency of Ignoring Free Information (with Anne-Katrin Roesler and Balázs Szentes): Journal of Political Economy (2022).

- Pooled Testing for Quarantine Decisions (with Elliot Lipnowski): Journal of Economic Theory 198 (2021): 105372.
- "Bad temptation." (with Kai Steverson), Journal of Mathematical Economics (2021): 102480.
- "Ultimatum bargaining with rational inattention.", American Economic Review 110, no. 9 (2020): 2948-63.
- "Cheap Talk with Transparent Motives." (with Elliot Lipnowski), Econometrica 88, no. 4 (2020): 1631-1660.

Working Papers

- Robust Predictions in Games with Rational Inattention (with Tommaso Denti).
- Predicting Choice from Information Costs (with Elliot Lipnowski).
- Monopoly, Product Quality, and Flexible Learning (with Jeffrey Mensch).
- Perfect Bayesian Persuasion (with Elliot Lipnowski and Denis Shishkin).
- Focus, Then Compare (with Kai Steverson).

Presentations

- 2024: Tutorial at Economics and Computation (Credibility, Strategic Communication, and Information Design), Semi-plenary Lecture at the Econometric Society's NASM, Warwick Theory Workshop, QMUL/City workshop in economic theory, Cowles Summer Conference 2024, Conference in Honor of Faruk Gul, Northwestern-UChicago Economic Theory Conference, Conference in Honor of Roland Benabou, NAWM of the Econometric Society.
- **2023:** Purdue, University of Rochester, SEA Conference, Cornell, Boston College, CERGE-EI, ETH Zurich and the University of Zurich, Bocconi, NYU Stern, USC Marshall, **Plenary Lecture** at Stony Brook International Conference on Game Theory, SAET Conference, Bounded Rationality in Choice 2023, UCLA.
- 2022: University of Toronto, SEA Conference, Caltech, Princeton University, BFI Summer Theory Conference, Stony Brook International Conference on Game Theory, SAET Conference, Conference in Memory and Honor of Hugo Sonnenschein, UC Riverside, University College London, The University of Hong Kong/City University of Hong Kong University of Science and Technology, Online Seminar for Kyoto University/Osaka University/Academia Sinica/National Taiwan University/Hong Kong Baptist University/Peking University/Tsinghua University.
- **2021:** Econometric Society European Summer Meetings, Harvard-MIT, Yale, Cornell, Econometric Society Winter Meetings.
- **2020:** Paris School of Economics ROY seminar, Virtual Seminars in Economic Theory, Boston University, University of Essex, 4th Bargaining: Experiments, Empirics and Theory Workshop, St. Andrews Seminar Series on Persuasion, Caltech Theory Seminar, Canadian Economic Theory Conference, Georgetown, Florida State University.
- **2019:** Hebrew University of Jerusalem, Michigan State University, NYU, CRC Junior Workshop on Economic Theory (@Bonn): Information and Markets, University of Wisconsin-Madison, University of Wisconsin-

Milwaukee, Ohio State, Columbia Conference on Economic Theory, University of Arizona, Arizona State University, Stanford, UCSD.

- 2018: Penn State, University of Rochester, University of Pennsylvania, Foundations of Risk and Uncertainty (round table discussion); Barcelona GSE Forum on Bounded Rationality, Cognition and Strategic Uncertainty, 3rd Glasgow workshop on Mechanism Design and Behavioural Economics, Canadian Economic Theory Conference, University of Michigan, Bar-Ilan University, Tel-Aviv University, London School of Economics, University of Warwick, University College London.
- **2017:** University of Calgary, European Meetings of the Econometric Society, Society for the Advancement of Economic Theory conference, 9th annual conference of the Israeli chapter of the Game Theory Society, Brown University.
- **2016:** University of Toronto, 69th European Meetings of the Econometric Society, The Econometric Society North American Summer Meetings.
- **2015:** Society for the Advancement of Economic Theory, Stanford Institute of Theoretical Economics, Bocconi University, Toulouse School of Economics, UCLA, Northwestern University, University of Chicago.
- 2014: Hebrew University of Jerusalem, Tel Aviv University.
- **2012:** University of Pittsburgh Decisions: Theory, Experiments and Applications.

Discussions

2017-2021

Northwestern Kellogg Mini-Conference and Schwartz Lecture 2022, NBER Decentralization Conference 2021, Cowls Conference in Economic Theory 2016,

Grants, Honors, Scholarships, and Fellowships

| 2017-2021 | Not Grant 323-1730100 Credibility in Fersuasion |
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| 2012 | The Stephen Goldfeld Memorial Summer Fellowship |
| 2010 | Berglass Prize for the best MA thesis |
| 2006 – 2008 | Tel-Aviv University Economics Department merit-based scholarship |
| 2006 – 2007 | Hendelsman scholarship for excellent academic achievements |
| 2004 – 2005 | Memorial scholarship for excellent academic achievement |

NSF Grant SFS-1730168 - Credibility in Persuasion

Conference, Session Organization, and Program Committees

Econometric Society World Congress 2025 (expected, Program Committee), Economics and Computation 2024 (Program Committee), Faruk Gul's 65 Birthday Conference (2024, Organizer), NorthwesternU-UChicago Economic Theory Conference 2024, SAET session organizer 2023, NorthwesternU-UChicago Economic Theory Conference 2023, Rational Inattention Conference 2023, Economics and Computation (Program Committee, 2023), Faculty

sponsor for Women in Economic Theory Conference (WiET) 2022, NorthwesternU-UChicago Economic Theory Conference 2022, NWU-UChicago Economic Theory Conference 2019, SAET Program Committee 2019, CEME 2018 Conference Organizer (Nov 2018), Economic Theory IV BFI Conference Organizer (August, 2018), Economic Theory III BFI Conference Organizer (July, 2017), EconCon (now known as YES) 2012 Conference Organizer.

Refereeing Services

Econometrica, American Economic Review, Journal of Political Economy, Quarterly Journal of Economics, Review of Economic Studies, Theoretical Economics, Journal of Economic Theory, American Economic Review: Insights, Games and Economic Behavior, American Economic Journal: Microeconomics, Journal of Political Economy: Micro, Journal of Mathematical Economics, International Economic Review, RAND Journal of Economics, Economic Theory, Journal of Economics, Scandinavian Journal of Economics, Bulletin of Economic Research, Economic Letters, Management Science.

Students (committee member or advisor)

Sulagna Dasgupta (2023-24), Takuma Habu (2022-23), Kai Hao Yang (2019-20)