

**DAVID G. ATKIN**

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 Citizenship: USA and UK

**EMPLOYMENT**

2019- MIT, Professor  
 2017-2019 MIT, Associate Professor (with tenure)  
 2015-2017 MIT, Assistant Professor  
 2014-2015 UCLA, Assistant Professor  
 2009-2014 Yale University, Assistant Professor

**OTHER APPOINTMENTS**

2017-2018 Trione Visiting Associate Professor, Stanford  
 2017- National Bureau of Economic Research (NBER), Research Associate (ITI, DEV, PR)  
 2016- Bureau for Research and Economic Analysis of Development (BREAD), Fellow  
 2015- Centre for Economic Policy Research (CEPR), Research Fellow (Development)  
 2015- J-PAL Affiliate  
 2012-2018 Junior Fellow of the Department of Economics, Hebrew University  
 2012 London School of Economics, Visiting Fellow Spring 2012  
 2011 Harvard University, Visiting Scholar Fall 2011  
 2011- National Bureau of Economic Research (NBER), Faculty Research Fellow (ITI, DEV)  
 2011-2015 Bureau for Research and Economic Analysis of Development (BREAD), Affiliate  
 2011-2015 Centre for Economic Policy Research (CEPR), Research Affiliate (Development)  
 2009- International Growth Centre (IGC), Research Affiliate

**PROFESSIONAL ACTIVITIES**

2022- BREAD Board of Directors  
 2019- International Growth Centre (IGC), Research Program Director  
 2018- Co-chair J-PAL Firms Sector  
 2018- Associate Editor, Quarterly Journal of Economics  
 2018- Associate Editor, American Economic Review  
 2017- Associate Editor, Journal of International Economics  
 2011-17 AER Excellence in Refereeing Award 2011, 2012, 2013, 2015, 2016, 2017  
 2008- Referee for the American Economic Review, Review of Economic Studies, Journal of Political Economy, Quarterly Journal of Economics, Econometrica, American Economic Journal: Applied Economics, American Economic Journal: Economic Policy, Review of Economics and Statistics, Journal of Development Economics, The B.E. Journal of Economic Analysis & Policy, Journal of International Economics, Journal of Population Economics, Journal of Economic Literature.

**EDUCATION**

Princeton University, Ph.D. in Economics, June 2009

London School of Economics, MSc Economics, *with Distinction*, 2003  
Cambridge University, MA BA Economics, *First Class Honours*, *St John's College*, 2002

## AREAS OF INTEREST

International Trade, Development

## PUBLISHED AND FORTHCOMING PAPERS

“Trade, Tastes and Nutrition in India” *American Economic Review*, 103(5): 1629-63 (August 2013)

“The Caloric Costs of Culture: Evidence from Indian Migrants” *American Economic Review*, 106(4): 1144-81 (April 2016)

“Endogenous Skill Acquisition and Export Manufacturing in Mexico” *American Economic Review*, 106(8): 2046-85 (August 2016)

“Exporting and Firm Performance: Evidence from a Randomized Experiment” with Amit Khandelwal and Adam Osman *Quarterly Journal of Economics*, 132(2): 551-615 (May 2017) Editor’s Choice

“Organizational Barriers to Technology Adoption: Evidence from Soccer-Ball Producers in Pakistan” with Azam Chaudhry, Shamyra Chaudry, Amit Khandelwal and Eric Verhoogen *Quarterly Journal of Economics*, 132(3): 1101–1164 (August 2017)

“Retail Globalization and Household Welfare: Evidence from Mexico” with Ben Faber and Marco Gonzalez-Navarro *Journal of Political Economy*, 126(1): 1–73 (February 2018) Lead Article

“How Do We Choose Our Identity? A Revealed Preference Approach Using Food Consumption” with Moses Shayo and Eve Sihra *Journal of Political Economy*, 129(4) (April 2021)

“Volatility and the Gains from Trade” with Treb Allen *Econometrica*, 90(5) (September 2022)

“Measuring Welfare and Inequality with Incomplete Price Information” with Ben Faber, Thibault Fally and Marco Gonzalez-Navarro *Forthcoming at Quarterly Journal of Economics*

## WORKING PAPERS

“Who’s Getting Globalized? The Size and Implications of Intra-national Trade Costs” with Dave Donaldson *Revise and Resubmit at Econometrica*

“The Returns to Face-to-Face Interactions: Knowledge Spillovers in Silicon Valley” with Keith Chen and Anton Popov *Revise and Resubmit at American Economic Review*

“Globalization and the Ladder of Development: Pushed to the Top or Held at the Bottom?” with Arnaud Costinot and Masao Fukui *Revise and Resubmit at Review of Economic Studies*

“Working from Home, Worker Sorting and Development” with Antoinette Schoar and Sumit Shinde

“Protectionism Unchained: Determinants and Consequences of Discretionary Trade Policy in Argentina” with Joaquin Blaum, Pablo Fajgelbaum and Augusto Ospital

“Working for the Future: Female Factory Work and Child Health in Mexico”

### **WORK IN PROGRESS**

“Spillovers in Technology Adoption: Evidence from a Randomized Experiment in Pakistan” with Azam Chaudhry, Shamyla Chaudry, Amit Khandelwal and Eric Verhoogen

### **OTHER PUBLICATIONS**

“The Role of Trade in Economic Development” with Dave Donaldson *Handbook of International Economics: Vol. 5* (2022)

“Trade and Price-index Inequality” *IFS Deaton Review of Inequalities* (2021)

“How Distortions Alter the Impacts of International Trade in Developing Countries” with Amit Khandelwal *Annual Review of Economics: Vol. 12* (2020)

“Measuring Productivity: Lessons from Tailored Surveys and Productivity Benchmarking” with Amit Khandelwal and Adam Osman *American Economic Association, Papers and Proceedings* (2019) 109: 444-449

“On the Origins and Development of Pakistan's Soccer-Ball Cluster” with Azam Chaudhry, Shamyla Chaudry, Amit Khandelwal, Tariq Raza and Eric Verhoogen *The World Bank Economic Review* (2016)

“Mark-up and Cost Dispersion Across Firms: Direct Evidence from Producer Surveys in Pakistan” with Azam Chaudhry, Shamyla Chaudry, Amit Khandelwal and Eric Verhoogen *American Economic Review Papers & Proceedings* (2015) 105(5):537-44

“Habit Formation and the Gains from Price Stability” *CESifo Economic Studies* (2012) 58(2): 373-384

### **INVITED PRESENTATIONS**

|      |   |
|------|---|
| 2023 | Chicago Booth, Zurich, Manheim, LMU Munich, Australasian Seminar in International Economics   |
| 2022 | Notre Dame, World Bank, Dartmouth, Northwestern, Minnesota Applied Economics, Collegio Alberto, UK FCO, UEA Keynote, Princeton IES Summer Workshop, UCL Gorman Conference, EoS Conference Namur   |
| 2021 | Columbia, Ahmedabad, CEPR-VDEV, LSE, Yale, Berkeley Haas  |
| 2020 | Berkeley, NBER URBAN SI, Princeton, Geneva/CEPR, Penn State, Brown  |
| 2019 | UCSB, UCSD, LSU, Northeastern, Harvard/MIT Development, Harvard/MIT Trade, Nottingham, PSE, Bocconi, Stockholm University, Chicago Harris, Chicago, Toronto, Montreal CIREQ, Oxford, Warwick, Wharton, IPA SME Initiative at MIT, CEMFI, CREI/UPF |
| 2018 | UC Santa Cruz, Penn State, Berkeley, Stanford, Berkeley ARE, UC Davis, Boston College, NY Fed, Georgetown, Michigan, Chicago Booth  |
| 2017 | Oxford, UNC Chapel Hill, MSU, Warwick, Chicago Booth, World Bank.   |

- 2016 Princeton, Chicago Understanding Trade Within and Across Countries Workshop, Toronto Cities and Regional Development Workshop, LSE, Toulouse, Dartmouth, Hebrew University, Montreal Workshop on Productivity, Entrepreneurship and Development, NES Moscow, Hitotsubashi Conference on International Trade and FDI, Neemrana Conference.
- 2015 Harvard, UC Denver, Hebrew University, Georgetown, George Washington, Michigan, Michigan Workshop on Microenterprise and SME growth, Harvard, Northwestern.
- 2014 UCLA, Brown, Duke, World Bank, Columbia, Washington University/St Louis Fed, Berkeley, Tufts, INSEAD, Princeton Summer Workshop, NBER Summer Institute Trade, NBER Summer Institute Innovation/Productivity Development & Entrepreneurship, Hebrew U, Northwestern, Stanford, Chicago Booth, MIT, UCSD, MIT/Harvard, Berkeley Haas, NYU, LSE, CEPR/BREAD, Warwick, Pompeu Fabra.
- 2013 Colorado, Wisconsin, Dartmouth, UCLA, Hebrew University, Haifa University, FGV, PUC-Rio, ITAM, Boston University, Penn State, World Bank
- 2012 Bergen, Munich, Warwick, Northwestern, NBER Summer Institute, Inter-American Development Bank, Toronto, Columbia, Harvard/MIT, Chicago, Princeton, World Bank.
- 2011 UBC, Notre Dame Trade and Growth Conference, MIT/Harvard, Hebrew University, Tel Aviv University, Central European University, WB/IZA Child Labor Conference, CESifo South Asia Malnutrition Conference, Syracuse, University of Houston, World Bank, Georgetown.
- 2010 World Bank Trade Group, NBER Summer Institute, Hebrew University, Tel Aviv University, Harvard, University of Pennsylvania, World Bank Structural Change Conference, UVA, UCLA, SAIS, Berlin.
- 2009 Duke, UCSD, Kellogg M&S, Yale, MIT, LSE, Stanford, Chicago Booth, Brown, UCLA Anderson, CREI, 15<sup>th</sup> BREAD Conference, REStud Tour 2009 (Munich, ULB & Oxford), 2009 SITE at Stanford, Columbia, LACEA TIGN, Paris School of Economics, Toulouse.
- 2008 Northeastern Universities Development Consortium, Boston University.

## **HONORS, FELLOWSHIPS, GRANTS & AWARDS**

- 2023 MIT Artificial Intelligence for Augmentation and Productivity Grant
- 2023 STEG Grant – Misallocation and inequality
- 2022 K-CAI Grant – Evaluating the Impacts of CBAM
- 2022 PEDL Grant – Evaluating the Impacts of CBAM
- 2019 SIPA Grant – High Impact Entrepreneurship Program Impact Evaluation
- 2018 IGC Grant – Quality Upgrading in Myanmar's Rice Sector
- 2017 IGL Grant – High Impact Entrepreneurship Program Impact Evaluation
- 2017 IGC Grant – Measuring Productivity Across the World
- 2016 MIT-Brazil-Lemann Seed Fund for Collaborative Projects – Teacher Allocation in Brazil
- 2016 World Bank Gender Trade and Competitiveness Grant
- 2016 Excellence Award in Global Economic Affairs 2016 (Porsche Fellowship)
- 2015 World Bank i2i and T&C Impact Program – High Impact Entrepreneurship Program Impact Evaluation

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| 2015      | IPA SME Initiative Grant – High Impact Entrepreneurship Program Impact Evaluation  |
| 2014      | ESRC Grant – Worker Sorting, Work Discipline and Development   |
| 2013      | IGC Grant – Worker Sorting, Work Discipline and Development  |
| 2013      | PEDL Grant – What are the Barriers to Industrial Upgrading? Evidence from Pakistan   |
| 2013      | IPA SME Initiative Grant – The Impact of Exporting: Evidence from a Randomized Experiment  |
| 2012      | PEDL Grant – The Impact of Exporting: Evidence from a Randomized Experiment  |
| 2011      | IGC Grant - Spillovers in Technology Adoption: Evidence from a Randomized Experiment in Pakistan                                   |
| 2010      | World Bank Structural Transformation and Industrial Policy Grant   |
| 2009      | IGC Grant – The Impact of Exporting: Evidence from a Randomized Experiment   |
| 2009      | IGC Grant – Who’s Getting Globalized? Intra-national Trade Costs and World Price Pass Through in South Asia and Sub-Saharan Africa |
| 2009      | REStud Tour Invitee  |
| 2006-2008 | Fellowship of Woodrow Wilson Scholars, Princeton University  |
| 2005-2006 | John Parker Compton Fellowship in International Relations, Princeton University  |
| 2004-2005 | Princeton University Graduate School Fellowship  |
| 2005-2006 | International Economics Section Summer Fellowship, Princeton University  |
| 2004-2006 | Princeton University Graduate School Summer Research Fellowship  |
| 2003-2004 | J Wallace Ely ’32 Fellowship, Princeton University   |
| 2003      | Ely Devon Prize, Awarded for the best performance in the MSc Economics at LSE  |
| 2001      | PWC Prize, Awarded for the best performance in Economics at Cambridge University   |
| 1999      | UK Economic, Monetary and Industrial Delegate, European Youth Parliament, Rome   |

### **DISSERTATIONS SUPERVISED**

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|------|---|
| 2023 | Garima Sharma (Initial Placement Northwestern Economics Department), Diana Sverdlin Lisker (Initial Placement World Bank) |
| 2022 | Mayara Felix (Initial Placement Yale Economics Department), Jeremy Majerovitz (Initial Placement St Louis Fed PostDoc)    |
| 2018 | Yuhei Miyauchi (Initial Placement Boston University Economics Department)   |
| 2017 | Meredith Startz (Initial Placement Stanford Economics Department), Eve Sihra (Initial Placement Hebrew U Postdoc)         |
| 2013 | Adam Osman (Initial Placement UIUC), Yu Liu (Initial Placement Fudan Economics Department)                                |
| 2011 | Treb Allen (Initial Placement Northwestern Economics Department)  |

### **PROFESSIONAL EXPERIENCE**

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| 2004-2005 | World Bank Group, Short Term Consultant for the South Asia Poverty Reduction and Economic Management Unit, Washington, DC |
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