## ON THE EXISTENCE OF EQUILIBRIUM IN BAYESIAN GAMES WITHOUT COMPLEMENTARITIES

By

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## ON THE EXISTENCE OF EQUILIBRIUM IN BAYESIAN GAMES WITHOUT COMPLEMENTARITIES

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ABSTRACT. In a recent paper Reny (2011) generalized the results of Athey (2001) and McAdams (2003) on the existence of monotone strategy equilibrium in Bayesian games. Though the generalization is subtle, Reny introduces far-reaching new techniques applying the fixed point theorem of Eilenberg and Montgomery (1946, Theorem 5). This is done by showing that with atomless type spaces the set of monotone functions is an absolute retract and when the values of the best response correspondence are non-empty sub-semilattices of monotone functions, they too are absolute retracts. In this paper we provide an extensive generalization of Reny (2011), McAdams (2003), and Athey (2001). We study the problem of existence of Bayesian equilibrium in pure strategies for a given partially ordered compact subset of strategies. The ordering need not be a semilattice and these strategies need not be monotone. The main innovation is the interplay between the homotopy structures of the order complexes that are the subject of the celebrated work of Quillen (1978), and the hulling of partially ordered sets, an innovation that extends the properties of Reny's semilattices to the non-lattice setting. We then describe some auctions that illustrate how this framework can be applied to generalize the existing results and extend the class of models for which we can establish existence of equilibrium. As with Reny (2011) our proof utilizes the fixed point theorem in Eilenberg and Montgomery (1946).

KEYWORDS: Bayesian games, monotone strategies, pure-strategy equilibrium, auctions.

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#### 1. INTRODUCTION

This paper analyzes a class of games of incomplete information in which each player has private information about her *type*, chooses an *action*, and receives a *payoff* as function of the profiles of types and actions. There is a *common prior* on the space of type profiles, so each agent's beliefs after observing her type are derived by conditioning. Players may be heterogeneous in their preferences and type distributions. Moreover, players' types may not be independent and their payoff functions may depend directly on all players' types. Auctions are perhaps the most important games in such class, but our formulation is very general and most other models of interest have this structure.

The goal of this paper is to generalize some of the assumptions required in the existing literature on existence of pure strategy Nash equilibria. In particular, we dispense with two such requirements:

- (1) that players have a nondecreasing optimal strategy in response to nondecreasing strategies played by their opponents; and
- (2) that different dimensions of a player's own actions are complements.

In order to achieve that, we describe a new class of absolute retracts, that emcompasses but is more general than the contractible semilattices used in the literature. Based on this new class of absolute retracts, we are then able to apply the fixed point theorem of Eilenberg and Montgomery (1946) to extend the current results on existence of pure strategy Nash equilibria in new directions.

There is an extensive literature concerned with existence of equilibrium for such games, with Milgrom and Weber (1985) being a groundbreaking contribution. Often one is interested in equilibria in which the agents' strategies have some prescribed structure. Whithin many economic frameworks, it is natural to look in particular for equilibria in which each agent follows a pure strategy that is an increasing function of her type. Milgrom and Shannon (1994) were the first to develop a general theory and method for this kind of analysis. Athey (2001), McAdams (2003), and Reny (2011) provide increasingly general existence results of this sort. This paper extends this line of research, providing a theory that encompasses Reny's results while generalizing the relevant methods in new directions. Recent developments, focusing on existence of equilibrium in auctions, include Mensch (2019), Prokopovych and Yannelis (2018), and Woodward (2019).

To illustrate the scope of our results, we present three applications to auctions. The first one is an all-pay auction model in which bidders have one-dimensional type and action spaces, interdependent valuations, and correlated types in ways that may fail the monotone likelihood ratio property. Thus, this all-pay auction shows that, compared to Athey (2001), our main result extends the the analysis of pure-strategy equilibria to models that fail the (weak) single-crossing property. The second application is a first-price auction in which bidders' types are multidimensional and their valuations are interdependent, but restricted to be of polynomial form. The second example thus shows how our main result extends the analysis of McAdams (2003) and Reny (2011) when players have multidimensional type spaces. In both applications, there is no order on the bidder's types that allows for standard arguments to be used to show existence of monotone equilibrium. The third application is a first-price auction of multiple objects that are substitutes from the

bidders' perspective. In this case, the bidders' valuations fail to be (weakly) quasisupermodular, as required by McAdams (2003). Further, there is no order on the bidders' actions for which the best responses are closed with respect to the pointwise supremum of the bids, thus the more general results of Reny (2011) cannot be applied. It is possible, however, to use our main result to show that this auction has an equilibrium in pure strategies.

The remainder of the paper has the following structure. The mathematical framework, which concerns absolute retracts and ordered spaces, is described in Section 2. In Section 3, we describe a new class of absolute retracts, which is the machinery used to prove the main result in this paper. The class of Bayesian games our result covers is described formally in Section 4, where the main existence result is proved. Section 5 studies a number of models that illustrate how this framework can be applied. Section 6 explains how the main results in Athey (2001), McAdams (2003), and Reny (2011) can be derived as a consequence of our result.

#### 2. MATHEMATICAL FRAMEWORK

In this section, we review the basic mathematical frameworks that are combined to yield the results in this paper: absolute retracts, lattice theory, and abstract simplicial complexes.

2.1. Absolute retracts. Fix a metric space X. If Y is a metric space, a set  $Z \subseteq Y$  is a retract of Y if there is a continuous function  $r: Y \to Z$  with r(z) = z for all  $z \in Z$ . Such function r is called a retraction. The space X is an absolute retract<sup>1</sup> (AR) or an absolute neighborhood retract (ANR) if, whenever X is homeomorphic to a closed subset Z of a metric space Y, Z is a retract of Y or a retract of a neighborhood of itself, respectively. Since the "is a retract of" relation is transitive, a consequence is that a retract of an AR (ANR) is an AR (ANR). An ANR is an AR if and only if it is contractible (Borsuk, 1967, Theorem 9.1). A contractible set is a set that can be reduced to one of its points by a continuous deformation. Formally, a set X is said to be contractible if it is homotopic to one of its points  $x \in X$ , that is, if there is a continuous map  $h: [0, 1] \times X \to X$  such that  $h(0, \cdot): X \to X$  is the identity map and  $h(1, \cdot): X \to X$  is the constant map sending each point to x. In this case, the mapping h is denoted a contraction.

The Eilenberg-Montgomery fixed point theorem (Eilenberg and Montgomery, 1946) asserts that if X is a nonempty compact AR,  $F: X \to X$  is a closed-graph correspondence, and the values of F are "acyclic," then F has a fixed point. For the purposes of this paper, it suffices to know that a contractible set is acyclic, so that F has a fixed point if its values are contractible. Kinoshita (1953) gives an example of a compact contractible subset of  $\mathbb{R}^3$  and a continuous function from this space to itself that does not have a fixed point, so the assumption that X is a compact AR cannot be weakened to "compact and contractible."

In Athey (2001) and McAdams (2003) a large part of the analytic effort is devoted to showing that the set of monotone best responses to a profile of monotone strategies is convex valued. However, Reny (2011) provides a simple construction that shows that this set is contractible valued. In addition, passing to the more general Eilenberg-Montgomery fixed point theorem allows many of the assumptions

<sup>&</sup>lt;sup>1</sup>The terms "metric absolute retract" and "absolute retract for metric spaces" are used in mathematical literature that also considers spaces that satisfy the embedding condition for other types of topological spaces.

of earlier results to be relaxed. The weakening of hypotheses does not complicate the proof of contractibility, but instead there is the challenge of showing that the set of (equivalence classes of) monotone pure strategy profiles is an AR. Since the set of monotone strategy profiles is contractible, Reny could demonstrate this by verifying the sufficient conditions for a space to be an ANR given by Theorem 3.4 of Dugundji (1965), which is derived from necessary and sufficient conditions given earlier in that paper that in turn build on Dugundji (1952) and Dugundji (1957).

A central theme of this paper is that there is a variety of conditions that imply that a space is an AR. Any of these is potentially the basis of an equilibrium existence result for some type of Bayesian game, and we will provide novel existence results of this sort. In particular, it will be possible to verify other sufficient conditions for a space to be an AR that are related to the order structure of the space of monotonic strategy profiles, and are thus in a sense more natural. Perhaps more importantly, they are flexible, allowing for existence under different hypotheses. In order to provide a context for these results, and to help guide the reader into the relevant literature, Appendix B surveys necessary and sufficient conditions for a space to be an AR.

2.2. Simplicial complexes. An abstract simplicial complex is a pair  $\Delta = (X, \mathcal{X})$  in which X is a set of vertices and  $\mathcal{X}$  is a collection of finite subsets of X that contains every subset of each of its elements. Elements of  $\mathcal{X}$  are called simplices. The realization of  $\Delta$  is

$$|\Delta| = \left\{ \pi \in \mathbb{R}^X_+ \colon \sum_{x \in X} \pi_x = 1, \text{ and } \operatorname{supp} \pi \in \mathcal{X} \right\},\$$

where  $\operatorname{supp} \pi = \{x \in X : \pi_x > 0\}$ . For a simplex  $Y \in \mathcal{X}$ , let  $|Y| = \{\pi \in |\Delta| : \operatorname{supp} \pi \in Y\}$ . Then  $|\Delta| = \bigcup_{Y \in \mathcal{X}} |Y|$ . We will always assume that  $\{x\} \in \mathcal{X}$  for every  $x \in X$ . We endow  $|\Delta|$  with the *CW topology*, which is the topology in which each |Y| has its usual topology and a set is open whenever its intersection with each |Y| is open.

Let Z be a topological space. A correspondence  $F: \mathcal{X} \setminus \{\emptyset\} \to Z$  is a *contractible* carrier that sends simplices of  $\Delta$  to subsets of Z if, for every nonempty  $Y \in \mathcal{X}$ :

(a) F(Y) is contractible, and

(b) if  $\emptyset \neq Y' \subseteq Y$ , then  $F(Y') \subseteq F(Y)$ .

Moreover, a continuous function  $f: |\Delta| \to Z$  is carried by F if  $f(|Y|) \subseteq F(Y)$  for every  $Y \in \mathcal{X}$ . The following result is from Walker (1981).

**Lemma 2.1** (Walker's carrier lemma). If F is a contractible carrier from  $\Delta$  to Z, then there is a continuous function  $f: |\Delta| \to Z$  carried by F, and any two such functions are homotopic.

For the remainder of the paper, we reserve the notation  $\Delta$  for the abstract simplicial complex in which  $\mathcal{X}$  is the collection of all finite subsets of X.

2.3. Posets and semilattices. A partially ordered set (poset) is a set X endowed with a binary relation  $\leq$  that is reflexive ( $x \leq x$  for every x), transitive, and antisymmetric ( $x \leq y$  and  $y \leq x$  implies x = y). Let

$$G_{\leq} = \{ (x, y) \in X \times X \colon x \leq y \}.$$

If X is endowed with a  $\sigma$ -algebra  $\Sigma$ , the partial order  $\leq$  is said to be *measurable* if  $G_{\leq}$  is an element of the product  $\sigma$ -algebra  $\Sigma \otimes \Sigma$ . If X is endowed with a topology,

the partial order  $\leq$  is said to be *closed* if  $G_{\leq}$  is closed in the product topology of  $X \times X$ . If X is a subset of a real vector space, the partial order  $\leq$  is said to be *convex* if  $G_{\leq}$  is convex. Since  $\{(x, x) : x \in X\} \subseteq G_{\leq}$ , if  $\leq$  is convex, then X is necessarily convex.

A partially ordered set X is a semilattice<sup>2</sup> if any two elements  $x, y \in X$  have a least upper bound  $x \vee y$ . If this is the case, then the semilattice operation is obviously associative, commutative, and idempotent. That is,  $x \vee x = x$  for all  $x \in X$ . Conversely, if  $\vee$  is a binary operation on X that is associative, commutative, and idempotent, then there is a partial order on X given by  $x \leq y$  if and only if  $x \vee y = y$  that makes X a semilattice for which  $\vee$  is the least upper bound operator.<sup>3</sup>

A subset  $Y \subseteq X$  is a subsemilattice if  $x \lor y \in Y$  for all  $x, y \in X$ . Evidently the intersection of any collection of subsemilattices is a subsemilattice. A metric semilattice is a semilattice endowed with a metric such that  $(x, y) \mapsto x \lor y$  is a continuous function from  $X \times X$  to X. A metric semilattice is *locally complete* if, for every  $x \in X$  and every neighborhood U of x, there is a neighborhood W such that every nonempty  $W' \subseteq W$  has a least upper bound that is contained in U.

2.4. The hyperspace of a compact metric semilattice. If X is a compact metric space, the *hyperspace* of X is the set S(X) of nonempty closed subsets of X endowed with the topology that has as a subbasis the set of sets of the form

$$N(U,V) = \{ C \in \mathcal{S}(X) \colon C \subseteq U \text{ and } C \cap V \neq \emptyset \}$$

where  $U, V \subseteq X$  are open. The space X is *locally connected* if it has a base of connected open sets. Wojdysławski (1939) showed that if X is connected and locally connected, then S(X) is an AR. (Kelley (1942) reproves this result, and places it in a broader context.)

Now suppose X is a compact metric semilattice. It is easy to show that any subset  $S \subseteq X$  has a least upper bound that we denote by  $\bigvee S$ . We say that X has small subsemilattices if it has a neighborhood base of subsemilattices, which is called an *idempotent basis*. It is easy to show that X is locally complete if and only if it has small subsemilattices. Identifying each  $x \in X$  with  $\{x\} \in S(X)$ , we may regard X as a subset of S(X). McWaters (1969) showed that if X has small subsemilattices, then the map  $C \mapsto \bigvee C$  is continuous and consequently a retraction. As McWaters points out, in conjunction with Wojdysławski's result, this result implies the following theorem.

**Theorem 2.2.** If X is connected, locally connected, and locally complete, then it is an AR.

In the Bayesian game considered in Reny (2011), type and action spaces are assumed to be semilattices, and strategy spaces are thus ordered by the induced pointwise ordering. As a result, the subset of monotone strategies is a sub-semilattice, therefore contractible to its least upper bound. In the following section, we extend this result to more general partially ordered subsets of strategies, including subsets that are not necessarily given the induced pointwise ordering or that may not have a least upper bound.

 $<sup>^{2}</sup>$ This concept is often described as a *join semilattice* in contexts in which one also considers meet semilattices, which are posets in which any pair of elements has greatest lower bound.

 $<sup>^{3}</sup>$ Verification of the details underlying this assertion is straightforward.

#### 3. A NEW CLASS OF RETRACTS

This section describes a new class of absolute retracts, generated by combining the order structure of posets and abstract simplicial complexes.

3.1. Hullings and monotone realizations. Let X be a metric space and a poset. (We do not assume that the order is closed.) A (finite) *chain* in X is a (finite) completely ordered subset of X. When X is a partially ordered space, we consider the *order complex*  $\Gamma = (X, \mathcal{X}^{\Gamma})$  of X. The order complex  $\Gamma$  is the abstract simplicial complex for which the set of vertices is X itself and the collection of simplices  $\mathcal{X}^{\Gamma}$  is the collection of finite chains of X. If  $\Gamma = (X, \mathcal{X}^{\Gamma})$  is the order complex of X and  $\Delta = (X, \mathcal{X})$  is the abstract simplicial complex in which the simplices are all finite subsets of X, then  $\mathcal{X}^{\Gamma} \subseteq \mathcal{X}$ , and we regard the geometric realization  $|\Gamma|$  as a subspace of  $|\Delta|$ . If Y is a finite subset of X, then  $Y \in \mathcal{X}$  and we denote by  $|Y^{\Gamma}|$  the realization of Y on the order complex  $\Gamma$ , that is,  $|Y^{\Gamma}| = |Y| \cap |\Gamma|$ .

The following definition describes a novel mathematical concept.<sup>4</sup> We say that a sequence of subsets of X converges to  $x \in X$  if the sequence is eventually contained in each neighborhood of x.

**Definition 3.1.** A hulling of X is a collection  $\mathcal{H}$  of subsets of X such that:

- (a)  $\mathcal{H}$  is closed under intersection;
- (b) every finite subset of X is contained in some element of  $\mathcal{H}$ ;
- (c) for each nonempty  $Y \in \mathcal{H}$ , the realization  $|Y^{\Gamma}|$  is contractible.

When Y is a finite subset of X, the  $\mathcal{H}$ -hull of Y, denoted by  $\mathcal{H}(Y)$ , is the intersection of all  $Y' \in \mathcal{H}$  containing Y. The hulling  $\mathcal{H}$  is *small* if, for any sequence of finite sets  $Y_n$  converging to a point x, the sequence  $\mathcal{H}(Y_n)$  also converges to x.

Note that if X has an upper bound, then  $|\Gamma|$  is contractible.

**Definition 3.2.** A monotone realization is a continuous function  $h: |\Gamma| \to X$ . A monotone realization h is said to be *local* whenever, for every sequence  $Y_n$  of nonempty finite chains converging to  $x \in X$ , the sequence  $h(|Y_n|)$  also converges to x.

Together, the notions of hulling and monotone realization describe what we call order-convexity.

**Definition 3.3.** A partially ordered set  $(X, \leq)$  is *order-convex* if there is a small hulling  $\mathcal{H}$  and a local monotone realization h for X such that

- (a) for every finite subset  $Y \subseteq X$ , we have  $\mathcal{H}(Y) \subseteq X$ ; and
- (b) for every finite chain Y in X, we have  $h(|\mathcal{H}(Y)^{\Gamma}|) \subseteq X$ .

The following lemma establishes that every order-convex, separable, metric space is an absolute retract.

**Lemma 3.4.** If  $(X, \leq)$  is partially ordered space that is separable, metric, closed, and order-convex, then X is an absolute retract.

*Proof.* If X is separable, metric space, then it can be isometrically embedded as a subset of a Banach space Y. It suffices to construct a retraction  $r: X \to Y$ .

<sup>&</sup>lt;sup>4</sup>It is a generalization of the notion of a *zellij* in McLennan, Monteiro, and Tourky (2011).

For each  $y \in Y \setminus X$ , let  $\varphi(y) = \inf\{\|y - x\|_Y : x \in X\}$ . Define the correspondence  $F: Y \setminus X \to X$  by

$$F(y) = \{ x \in X : \|y - x\|_Y < 2\varphi(y) \}.$$

Because  $\varphi(y) > 0$  for every  $y \in Y \setminus X$ , it follows that F(y) is nonempty. Moreover, F has open lower sections. Thus, if  $X^*$  is a countable dense subset of X, then  $\{F^{-1}(x): x \in X^*\}$  is a countable open cover of  $Y \setminus X$ . Let  $\mathcal{U}$  be a locally finite refinement, and let  $\{\pi_U: U \in \mathcal{U}\}$  be a partition of unity subordinated to it. For each  $U \in \mathcal{U}$ , there is at least one  $x \in X^*$  such that  $U \subseteq F^{-1}(x)$ ; let  $x_U$  denote such x. For every  $y \in Y \setminus X$ , we identify the collection  $\pi(y) = \{\pi_U(y): U \ni y\}$  with the corresponding point in the simplex  $|\{x_U: U \ni y\}|$ . By Walker's carrier lemma, there exists a continuous function  $f: |\Delta| \to |\Gamma|$ , such that for every finite subset  $Y' \subseteq Y$ ,  $f(|Y'|) \subseteq |\mathcal{H}(Y')^{\Gamma}|$ . Define the function  $r: Y \setminus X \to X$  by

$$r(y) = h(f(\pi(y)))$$

Extend the function r to X by setting r(x) = x for every  $x \in X$ .

Since  $r|_{Y\setminus X}$  and  $r|_X$  are continuous by construction, it suffices to check that, for every sequence  $(y_n)_n \subseteq Y \setminus X$  converging to some  $x \in X$ , the sequence  $(r(y_n))_n$ converges to r(x) = x. But, for every n, if  $x' \in \operatorname{supp} \pi(y_n)$ , then  $d(y_n, x') < 2\varphi(y_n)$ . As n goes to infinity,  $\varphi(y_n)$  converges to zero. Because the hulling is small, that implies that  $\mathcal{H}(\operatorname{supp} \pi(y_n))$  converges to x. Further, because the monotone realization is local,  $h(f(\pi(y_n)))$  converges to x.

3.2. Sufficient conditions on subsemilattices. We now investigate the relationship between these structures and metric semilattices, endowed with the join subsemilattice hull.

**Lemma 3.5.** If X is a locally complete, metric semilattice and  $\mathcal{H}$  is the family of all finite subsemilattices, then  $\mathcal{H}$  is a small hulling.

*Proof.* Let  $Y_n$  be a sequence of finite sets converging to  $x \in X$ , and let U be a neighborhood of x. Since X is locally complete, there is a neighborhood W of x such that every nonempty  $Y \subseteq W$  has a least upper bound in U. Suppose that  $Y_n \subseteq W$ , as is the case for large n. Then  $\{y_1 \lor \cdots \lor y_k : y_1, \ldots, y_k \in Y_n\}$  is a subsemilattice that is contained in any subsemilattice that contains  $Y_n$ , so it is  $\mathcal{H}(Y_n)$ , and each of its elements is contained in U. Thus  $\mathcal{H}(Y_n) \subseteq U$  for large n.  $\Box$ 

The notion of a order-convexity is a straightforward generalization of the pathconnected metric-lattices extensively studied in Anderson (1959), McWaters (1969), Lawson (1969), Lawson and Williams (1970), and Gierz et al. (1980). It arises quite naturally. An order interval in X is a set defined by

$$[x, x'] = \{ y \in X \colon x \le y \le x' \},\$$

for some  $x \leq x'$ . We say that the order interval [x, x'] is monotonically contractible if there is a contraction  $h: [0, 1] \times [x, x'] \to [x, x']$  such that if  $\alpha \leq \alpha'$ , then  $h(\alpha, y) \leq h(\alpha', y)$  for every  $y \in [x, x']$ . The next lemma shows that every locally complete, metric semilattice with monotonically contractible order intervals is order-convex.

**Lemma 3.6.** If X is a locally complete, metric semilattice with monotonically contractible order intervals, then X is order-convex.

*Proof.* Lemma 3.5 implies that the family  $\mathcal{H}$  of all finite subsemilattices is a small hulling. Notice that for any finite set Y the hull  $\mathcal{H}(Y)$  is the set  $\{ \forall Z : Z \subseteq S, Z \neq A \}$  $\emptyset$ . We will use the following fact: any continuous function from the boundary of a cell to a contractible space can be continuously extended accross the entire cell. We will construct the monotone realization h by induction on the skeletons of  $\Gamma$ . Recall that the *n*-skeleton  $\Gamma^{(n)}$  is the subcomplex consisting of the simplices of  $\Gamma$  of dimension n or less. For every vertex x in  $\Gamma^{(0)}$ , let h(x) = x. For each simplex Y in  $\Gamma^{(1)}$ , choose a path  $\ell: [0,1] \to [\wedge Y, \vee Y]$ , and let  $h(\pi) = \ell(\pi(\wedge Y))$  for every  $\pi \in |Y|$ . Notice that  $h(\delta_{\wedge Y}) = \wedge Y$  and  $h(\delta_{\vee Y}) = \vee Y$ . Therefore, h is well-defined and continuous on  $|\Gamma^{(1)}|$ . Further,  $h(|Y|) \subseteq [\land Y, \lor Y]$  for every 1-simplex Y in  $\Gamma^{(1)}$ . The inductive hypothesis is that  $h: |\Gamma^{(n)}| \to X$  is continuous and  $h(|Y|) \subseteq [\wedge Y, \lor Y]$  for every *n*-simplex Y in  $\Gamma^{(n)}$ . Now, suppose Z is an (n+1)-simplex. For every proper face Y of Z,  $h(|Y|) \subseteq [\land Y, \lor Y] \subseteq [\land Z, \lor Z]$ . Therefore,  $h(|\operatorname{Bd} Z|) \subseteq [\land Z, \lor Z]$ . Since Z is a cell and  $[\wedge Z, \vee Z]$  is contractible, h can be continuously extended over |Z| in such a way that  $h(|Z|) \subseteq [\wedge Z, \forall Z]$ . Since the map  $h: |\Gamma| \to X$  is continuous if and only if it is continuous on each simplex, it follows that h is a monotone realization. And since X is locally complete, the monotone realization h is local. 

#### 4. CLASS OF BAYESIAN GAMES

We consider the class of Bayesian games described by the following tuple

$$G = ((T, \mathcal{T}), \pi, A, u).$$

The space  $(T, \mathcal{T}) = \bigotimes_i (T_i, \mathcal{T}_i)$  is a product of N measurable spaces of types. The probability measure  $\pi \in \Delta(T)$  is the common prior; we let  $\pi_i$  be the marginal of  $\pi$  on  $T_i$ . The space  $(A, \mathcal{A}) = \bigotimes_i (A_i, \mathcal{A}_i)$  is a product of N measurable spaces of actions; we assume that each  $A_i$  is a compact subset of some Banach space  $L_i$  and is endowed with a  $\sigma$ -algebra  $\mathcal{A}_i$  that includes the Borel sets. Finally, the tuple  $u = (u_1, \ldots, u_N)$  is a profile of bounded jointly measurable payoff functions  $u_i: T \times A \to \mathbb{R}^{5}$ 

A (pure) strategy for player i is a function from  $T_i$  to  $A_i$  that is  $\pi_i$ -a.e. equal to a measurable function. Let  $S_i$  be the set of player i's strategies, and let  $S = \prod_i S_i$ be the set of strategy profiles. We regard the space of strategies  $S_i$  as a subspace of  $L_1(T_i, \pi_i)$ , the space of Bochner-integrable functions (equivalence classes) from  $T_i$ to  $L_i$ , with the  $L_1$ -norm topology. For each  $s \in S$  and each i, player i's expected payoff is

$$U_i(s) = \int_T u_i(t, s(t)) \, d\pi(t).$$

A strategy  $s_i \in S_i$  is a best response to  $s_{-i} \in S_{-i}$  if  $U_i(s_i, s_{-i}) \ge U_i(s'_i, s_{-i})$  for all  $s'_i \in S_i$ . A strategy profile  $s \in S$  is an equilibrium if, for each  $i, s_i$  is a best response to  $s_{-i}$ .

Let  $B_i: S_{-i} \to S_i$  denote the best response correspondence of player *i*:

$$B_i(s_{-i}) = \left\{ s_i \in S_i \colon s_i \in \arg \max_{s_i \in S_i} U_i(s_i, s_{-i}) \right\}.$$

<sup>&</sup>lt;sup>5</sup>We use standard notation for the indexing of player profiles: for a N-tuple  $(X_i)_{i=1}^N$  of sets we let  $X = \prod_i X_i$ , and for each player *i* we let  $X_{-i} = \prod_{j \neq i} X_j$ . Vectors in X are called *profiles*. A profile  $x \in X$  is also written as  $(x_i, x_{-i})$  where  $x_i$  is the *i*-th coordinate of x and  $x_{-i}$  is the projection of x into  $X_{-i}$ . We also use standard notation for probability: if  $(X, \Sigma)$  is a measurable space, then  $\Delta(X)$  is the set of probability measures on X.

Let  $B: S \to S$  be the cartesian product of the  $B_i: B(s) = B_1(s_{-1}) \times \cdots \times B_N(s_{-N})$ . We make the following assumption on the common prior.

**Assumption A.1.** For every player *i*, the common prior  $\pi$  is absolutely continuous with respect to the product of its marginals.

We also make the following assumption on the players' payoffs.

**Assumption A.2.** For every player *i*, the function  $u_i: T \times A \to \mathbb{R}$  is continuous in *a* and measurable in *t*.

Under Assumptions A.1 and A.2, the best response correspondence B is nonempty and has closed graph (by Aliprantis and Border, 2006, Theorem 18.19). We are ready to state our main result.

**Theorem 4.1.** Suppose that Assumptions A.1–A.2 are satisfied. If, for every player *i*, there is a compact, order-convex subset of strategies  $K_i \subseteq S_i$  such that  $B_i(s_{-i}) \cap K_i$  is a nonempty, order-convex set for every  $s_{-i} \in K_{-i}$ , then the game *G* has an equilibrium in *K*.

*Proof.* By Lemma 3.4, every compact, order-convex subset of strategies is an absolute retract. Consider the subcorrespondence of best responses  $\overline{B}: K \twoheadrightarrow K$ , given by

$$\overline{B}(s) = B(s) \cap K.$$

As defined,  $\overline{B}$  has closed-graph, and compact, order-convex values. Therefore, it satisfies the hypotheses of Eilenberg-Montgomery fixed point theorem. Hence it has a fixed point in K, which is a Bayesian equilibrium of the game G.

*Remark* 4.2. Theorem 4.1 not only helps proving existence of equilibrium results, but it also provides additional, useful information regarding how the equilibrium found looks like. In fact, this is the main motivation for the analysis in Athey (2001), McAdams (2003), and Reny (2011).

Notice that this result does not require the players' type and action spaces to be partially ordered. Nor it requires the partial order on  $K_i$  to be induced by the pointwise order. In fact, it allows for partial orders that may depend on the whole strategy, as a function from types to actions. Further, Theorem 4.1 does not require the marginals of the probability measure  $\pi$  to be atomless. It is, however, easier to get order-convex best responses when the priors are atomless, as all three auctions analyzed in Section 5 show.

#### 5. Applications

We present three applications of the main result to auctions. Most of the auction literature relies on existence of monotone equilibrium—we refer to Kaplan and Zamir (2015), Klemperer (1999), and de Castro and Karney (2012) for excellent surveys. Although it is not difficult to write examples of auctions in which monotonicity fails, as the examples in Jackson (2009), Reny and Zamir (2004), and McAdams (2007) show, it remains unclear whether or not non-monotonicities in the best-response correspondence pose a serious threat to the existence of equilibrium. The auctions in this section shed some light on this issue.

The following auctions illustrate different directions in which Theorem 4.1 extends the benchmark results of Athey (2001), McAdams (2003), and Reny (2011). The first one concerns an all-pay auction that encompasses and generalizes some standard existence results for such settings, including Athey (2001). The main advance here is in allowing for interdependent valuations and information structures that may fail the monotone likelihood ratio property, yielding equilibria that are not necessarily monotone in players' types. This all-pay auction shows that, even when restricted to the class of auctions with unidimensional types and actions, Theorem 4.1 extends the analysis of pure-strategy equilibria to a broader range of models. The second application involves a first-price auction in which bidders' types are multidimensional and bidders' valuations can be arbitrarily interdependent. The purpose of the second application is to highlight that, whithin the class of auctions with multidimensional types, Theorem 4.1 allows for an analysis of a much richer class of bidders' preferences. The second example, thus generalizes the existence results in McAdams (2003) and Reny (2011). In both applications, there is no order on the bidder's types that allows for standard arguments to be used to show existence of monotone equilibrium. The third application is a first-price auction of multiple objects that are substitutes. With substitute objects, the bidders' valuations fail to be quasi-supermodular, as required by McAdams (2003). More importantly, there is no order on the bidders' actions for which the best responses are closed with respect to the pointwise supremum of the bids, thus the more general results of Reny (2011) cannot be applied. It is possible, however, to use our main result to show that this auction has an equilibrium in pure strategies. In all three cases, it was not known whether a pure-strategy equilibrium exists. The proofs of all claims made in this section are in Appendix A.

Before describing the auctions, a remark with regards to a modelling choice is in order. In all three models, bidders submit bids at predetermined discrete levels, that is, there exists a minimal increment by which the bid may be raised. Although the auction literature deals almost entirely with continuous bids, in practice bidders are not able to choose their bid from a continuum. At best, the smallest currency unit imposes such restriction on feasible bids; at worst, the auctioneer may restrict the set of acceptable bids even further. We thus consider this a natural assumption. And even though it is possible to extend the analysis in this section to continuum bids under additional assumptions, we choose to keep the more parsimonious and realistic model with discrete bids.

5.1. All-pay auction. Consider an all-pay auction with incomplete information. After observing the realization of their signals, bidders submit their bids, and pay their bids regardless of whether or not they win the object. This kind of model has been used to investigate rent-seeking and lobbying activities, competitions for a monopoly position, competitions for multiple prizes, political contests, promotions in labor markets, trade wars, and R&D races with irreversible investments.

There is a single object for sale and I bidders. Each bidder i observes the realization of a private signal  $t_i \in [\underline{t}, \overline{t}] = T_i$ . Signals of all bidders  $T = (T_1, \ldots, T_I)$  are drawn from some joint distribution with density  $f : [\underline{t}, \overline{t}]^I \to \mathbb{R}_+$ . The value of the object being auctioned to bidder i is given by the measurable mapping  $v_i : [\underline{t}, \overline{t}]^I \to \mathbb{R}$ . We make the following assumption on the primitives of the model, which is a generalization of the weak monotonicity condition of Siegel (2014).

**Assumption B.1.** For each bidder *i*, there is a finite partition of the set of signals  $T_i = \bigcup_n \mathcal{I}_i^n$  into subintervals  $\mathcal{I}_i^n$  such that for every  $t_{-i}$  the restriction of the weighted valuation  $v_i(t_i, t_{-i})f(t_{-i} | t_i)$  to each subinterval  $\mathcal{I}_i^n$  is monotone<sup>6</sup> in  $t_i$ .

Remark 5.1. Essentially, Assumption B.1 puts an upper bound on the number of times bidder *i*'s weighted valuation changes direction, it allows for very general interdependence and correlation structures. In particular, it allows for the weighted valuations to be nondecreasing on some subintervals and nonincreasing on others, and does not impose any restrictions accross the subintervals  $\{\mathcal{I}_i^n\}_n$ . The independent private value auction corresponds to the special case in which  $v_i(t_i, t_{-i}) = t_i$  and  $f(t_{-i} \mid t_i)$  does not depend on  $t_i$ .

Most of the literature on all-pay auctions concentrates on the case in which the players' weighted valuation functions are nondecreasing, yielding monotone equilibria. Assumption B.1 is a natural generalization of that single-crossing condition.

Given signal  $t_i$ , bidder *i* places a bid *b*, chosen from a finite set of bids  $\mathcal{B} \subseteq \mathbb{R}$ . The allocation of prizes is determined by the profile of bids. In particular, we assume that there is a function  $\alpha: \{1, \ldots, I\} \times \mathcal{B}^I \to [0, 1]$ , such that  $\alpha(b)$  is a probability measure over bidders. The interpretation is that  $\alpha_i(b)$  is the probability that bidder *i* gets the object, given profile of bids *b*. We only assume that the allocation mapping  $b_i \mapsto \alpha_i(b)$  is nondecreasing, that is, a higher bid will increase the probability that bidder *i* gets the object.

A strategy for bidder *i* is a measurable function  $\beta_i \colon T_i \to \mathcal{B}$ . Given a profile of strategies of other bidders  $\beta_{-i}$ , bidder *i*'s interim payoff is given by

$$V_i(b \mid t_i, \beta_{-i}) = \int_{[\underline{t}, \overline{t}]^{I-1}} \alpha_i(b, \beta_{-i}(t_{-i})) v_i(t) f(t_{-i} \mid t_i) \, dt_{-i} - b \, .$$

Given a profile of strategies for all bidders  $\beta$ , bidder *i*'s ex ante payoff is then given by

$$U_i(\beta) = \int_{[\underline{t},\overline{t}]} V_i(\beta_i(t_i) \mid t_i, \beta_{-i}) f(t_i) \, dt_i \, .$$

Theorem 4.1 implies that this auction has a Bayesian-Nash equilibrium in which each bidder i uses a strategy that is monotone in  $t_i$  when restricted to each subinterval  $\mathcal{I}^n$ .

5.2. First-price auction with interdependent values. Consider a sealed-bid first-price auction in which bidders' types are multidimensional and possibly interdependent. This kind of model has been used to study, for example, procurement auctions, in which bidders are suppliers who try to underbid each other to sell an object or provide a service to a potential buyer. Government contracts are usually awarded by procurement auctions, and firms often use this auction format when buying inputs or subcontracting work.

There is a single object for sale and N bidders. Each bidder *i*'s type is a vector  $t_i = (t_{i1}, \ldots, t_{iK}) \in [\underline{t}, \overline{t}]^K$ . Bidders' types are independently drawn. Let  $f_i: [\underline{t}, \overline{t}]^K \to \mathbb{R}_+$  denote the density distribution of bidder *i*'s types. The value of the object being auctioned to bidder *i* is given by the measurable map  $v_i: [\underline{t}, \overline{t}]^{KN} \to \mathbb{R}_+$ .

<sup>&</sup>lt;sup>6</sup>By monotone, we mean either nonincreasing or nondecreasing.

We assume that the map  $v_i$  is the sum of polynomial functions in each bidders' vector of types. More precisely, bidder *i*'s valuation function can be written as

$$v_i(t) = \sum_{j=1}^{N} \sum_{m \in M_j} \alpha^m t_{j1}^{d_1^m} \cdots t_{jK}^{d_K^m},$$

where  $M_j$  is a finite index set for each j = 1, ..., N and, for each  $m \in M_j$ , the number  $\alpha^m$  is the coefficient of the *m*-th term and  $d_k^m$  are nonnegative integers.

The interpretation is that each dimension k of bidder i's type represents an inherent characteristic of the object, and bidders observe a noisy and independent informative signal regarding these characteristics. Each of these characteristics may or may not be intrinsically desirable. Thus, while we do not rule out symmetric bidders, we do allow for heterogeneous preferences in the sense that different bidders feel differently about each characteristic. In particular, for each dimension k, it may be the case that some bidders prefer higher levels of k, whereas other bidders may prefer lower or even intermediate levels.

Bidder *i* observes the realization of his private type  $t_i$ , that gives information about the characteristics of the object. Upon observing  $t_i$ , bidder *i* submits a bid  $b_i$  from a finite set of bids  $\mathcal{B} \subseteq \mathbb{R}$ . Given a vector  $b = (b_1, \ldots, b_N)$  of bids of all bidders, the object is awarded to the highest bidder, who pays his bid. If there is a tie at the highest bid, then the object is awarded to one of the highest bidders with equal probability. Let  $\rho_i(b) \in [0, 1]$  denote the probability that bidder *i* gets the object given profile of bids *b*. Given a vector *b* of bids, bidder *i*'s payoff is given by

$$u_i(b;t) = \rho_i(b)[v_i(t) - b_i].$$

In this context, a strategy for bidder *i* is a measurable function  $\beta_i : [\underline{t}, \overline{t}]^K \to \mathcal{B}$ . Given a profile of strategies for all bidders  $\beta$ , bidder *i*'s *ex ante* payoff is given by

$$U_i(\beta) = \int_{[\underline{t},\overline{t}]^{NK}} u_i(\beta(t);t) f_1(t_1) \dots f_N(t_N) \,\mathrm{d}\,t \,.$$

Theorem 4.1 implies that this auction has a Bayesian-Nash equilibrium in which each bidder *i* uses a strategy that is (locally) nondecreasing in  $t_{ik}$  whenever  $\frac{\partial v_i}{\partial t_{ik}}(t) \geq 0$ , and (locally) nonincreasing whenever  $\frac{\partial v_i}{\partial t_{ik}}(t) \leq 0$ .

5.3. First-price auction of multiple objects. Consider the following first-price auction of multiple objects, in which bidders' valuation of one object depends on the other objects they may win. There are two objects for sale, object A and object B, and N bidders. Each bidder i receives a private signal  $t_i = (t_i^A, t_i^B) \in [0, 1]^2$ . Bidder i's signals are distributed independently of other bidders' signals, according to the density function  $f_i: [0,1]^2 \to \mathbb{R}_+$ . After observing their signals, each bidder i submits a sealed bid  $b_i = (b_i^A, b_i^B)$  from a finite set of bids  $\mathcal{B} \subseteq \mathbb{R}_+^2$ . We assume that the set of bids  $\mathcal{B}$  contains the zero vector, that is,  $(0,0) \in \mathcal{B}$ .

If the realization of signals is  $t = (t_1, \ldots, t_N)$  and bidder *i* wins subset  $S \subseteq \{A, B\}$  of objects, then bidder *i*'s payoff is given by

$$\psi_i(S, t_i) = \max_{k \in S} t_i^k \,,$$

with the convention that if  $S = \emptyset$ , then  $\max_{k \in S} t_i^k = 0$ . Under this formulation, winning both objects gives the bidders no higher payoff than winning only the object they consider most valuable. Therefore the objects may be seen as substitutes,

which implies that  $v_i$  fails any of the usual supermodularity conditions required by previous existence results. In particular, best responses are not join-closed. Further, there is no order on actions that will make the best responses either join-closed or meet-closed, which means that it is not possible to show existence of equilibrium using the result of Reny (2011).

Given a vector  $b = (b_1, \ldots, b_N)$  of bids of all bidders, each object k is awarded to the bidder with the highest bid  $b_i^k$ , who pays his bid. If there is a tie at the highest bid, then the object is awarded to one of the highest bidders with equal probability. Let  $\rho_i(S, b) \in [0, 1]$  denote the probability that bidder i gets the subset  $S \subseteq \{A, B\}$ of objects given profile of bids b. Given a vector b of bids, bidder i's payoff is then given by

$$V_i(b;t_i) = \sum_{S \subseteq \{A,B\}} \rho_i(S,b) \left[ v_i(S,t_i) - \sum_{k \in S} b_i^k \right] \,.$$

A strategy for bidder *i* is a measurable function  $\beta_i \colon [0,1]^2 \to \mathcal{B}$ . Given a profile of strategies for all bidders  $\beta$ , bidder *i*'s *ex ante* payoff is given by

$$U_i(\beta) = \int_{[0,1]^{2N}} V_i(\beta(t);t_i) f_1(t_1) \dots f_N(t_N) \,\mathrm{d} t \,.$$

An application of Theorem 4.1 yields that this auction has a Bayesian-Nash equilibrium in pure strategies. The equilibrium strategies  $(\beta_1, \beta_2)$  have the following property: for every pair of types  $t_i, t'_i \in T_i$ , with i = 1, 2, if  $t_i^A \ge t'_i^A$  and  $t_i^B \le t'_i^B$ , then  $\beta_i(t_i)^A \ge \beta_i(t'_i)^A$  and  $\beta_i(t_i)^B \le \beta_i(t'_i)^B$ . That is, player *i*'s equilibrium bid for object A increases (and his bid for object B decreases) as  $t_i^A$  increases (decreases) and  $t_i^B$  decreases. In this model, bid shading happens for two reasons. First, bid shading happens for the usual reason in first-price auctions, due to the trade-off between a lower chance of winning versus a higher payoff when winning. Second, players shade their bids also to reduce the probability of winning (and paying) for both objects, when the second object gives them zero marginal value.

### 6. LITERATURE

In this section, we show how the main result in Reny (2011), which generalizes Athey (2001) and McAdams (2003), can be derived from Theorem 4.1. As a reminder, we state Reny's main result in a concise form.

**Theorem 6.1** (Theorem 4.1 of Reny (2011)). Suppose that the following assumptions hold.

- (1) For each player i,
  - (a)  $\pi_i$  is atomless;
  - (b)  $T_i$  is endowed with a measurable partial order for which there is a countable set  $T_i^0 \subseteq T_i$  such that for every  $E \in \mathcal{T}_i$  with  $\pi_i(E) > 0$  there are  $t_i, t'_i \in E$  with  $[t_i, t'_i] \cap T_i^0 \neq \emptyset$ ;
  - (c)  $A_i$  is compact metric space, and a semilattice with closed partial order; (d) either:
    - (i)  $A_i$  is a convex subset of a locally convex topological vector space and the partial order on  $A_i$  is convex, or
    - (ii)  $A_i$  is a locally complete metric semilattice;
  - (e)  $u_i(t, \cdot)$  is continuous for every  $t \in T$ .

(2) Each player's set of nondecreasing pure best replies is nonempty and joinclosed whenever the other players use nondecreasing pure strategies.

Then the Bayesian game G has an equilibrium in nondecreasing pure strategies.

First, we show that, under the assumptions listed, the set of nondecreasing strategies is order-convex. Fix a player *i*. Being a compact, metric space, the set of actions  $A_i$  can be isometrically embedded in a Banach space  $L_i$ . The set of nondecreasing strategies  $M_i$  for player *i* is thus a subset of Bochner-integrable functions from  $T_i$  to  $L_i$ , under the  $L_1$ -norm topology. Partially order  $M_i$  according to the (almost everywhere) pointwise order, as follows

 $f_i \ge g_i \qquad \Longleftrightarrow \qquad f_i(t_i) \ge g_i(t_i) \qquad \pi_i - a.e.$ 

Under this partial order, the set of nondecreasing strategies  $M_i$  is a metric semilattice. Further, by Reny (2011, Lemmas A.10 and A.11), the set  $M_i$  is  $L_1$ -norm compact. The next lemma establishes that  $M_i$  is also locally complete.

**Lemma 6.2.** Under the assumptions of Theorem 6.1–(1), the set of nondecreasing strategies  $M_i$  for every player *i* is locally complete.

*Proof.* Case (1.d.i): We show that, under assumption (1.c), if  $A_i$  is a convex subset of a locally convex topological vector space with a convex partial order, then  $A_i$  is a locally complete metric semilattice. Thus case (1.d.i) reduces to (1.d.ii). Given Reny (2011, Lemma A.18), it suffices to show that if  $a_n$  is a sequence of actions converging to a, then  $b_m = \bigvee_{n \geq m} a_n$  also converges to a as m goes to infinity. Suppose  $b_m$  does not converge to a. Because  $A_i$  is compact, taking a subsequence if necessary, we may assume that  $b_m$  converges to  $b \neq a$ . Since  $a_m \leq b_m$  for every m and  $\leq$  is a closed order, it follows that  $a \leq b$ . And since  $a \neq b$ , it follows that a < b. Because  $A_i$  is a convex subset of a metric, locally convex topological vector space, with a closed order, there exist two disjoint, convex neighborhoods U of aand V of b such that a' < b' for every  $a \in U$  and  $b \in V$ . Pick  $\alpha \in (0,1)$  such that  $\alpha a + (1 - \alpha)b \in V$ . Since  $\leq$  is closed, it follows that  $\alpha a + (1 - \alpha)b < b$ , and notice that there is a convex neighborhood W of b such that  $\alpha a + (1 - \alpha)b < b'$  for every  $b' \in W$ . Let M be an integer such that  $a_n \in U$  for every  $n \geq M$  and  $b_m \in W$  for every  $m \ge M$ . Therefore,  $\alpha a + (1 - \alpha)b$  is an upper bound on the set  $\bigcup_{n \ge M} \{a_n\}$ . However,  $\alpha a + (1 - \alpha)b < b_M$ , which contradicts  $b_M = \bigvee_{n > M} a_n$ .

**Case (1.d.ii):** Given Reny (2011, Lemma A.18), it suffices to show that if  $f_n$  is a sequence of nondecreasing strategies converging in the  $L_1$ -norm to f, then  $\forall_{n \geq m} f_n$  also converges to f as m goes to infinity. So let  $f_n$  be such sequence. From Reny (2011, Lemma A.12), it follows that  $f_n$  converges  $\pi_i$ -almost everywhere to f. Given that  $A_i$  is locally complete and using Reny (2011, Lemma A.18) again, it follows that  $\forall_{n \geq m} f_n(t_i)$  converges to  $f(t_i)$  for  $\pi_i$ -almost every  $t_i$  as m goes to infinity, which implies  $L_1$ -norm convergence.

Given Lemmas 3.6 and 3.5, if the set of nondecreasing strategies  $M_i$  has monotonically contractible order intervals, then it is order-convex.

**Lemma 6.3.** Under the assumptions of Theorem 6.1–(1), the set of nondecreasing strategies  $M_i$  for every player *i* is order-convex.

*Proof.* From Reny (2011, Lemmas A.3 and A.15), it follows that if  $[f_i, f'_i]$  is an order interval in  $M_i$ , then  $h: [0, 1] \times [f_i, f'_i] \to [f_i, f'_i]$  given by

$$h(\alpha, g_i) = \begin{cases} g_i(t_i) & \text{if } \Phi_i(t_i) \le \alpha ; \\ f'_i(t_i) & \text{otherwise.} \end{cases}$$

is a monotone contraction. Thus,  $M_i$  is order-convex.

Notice that each player i's best reply is join-closed, by assumption, and closed with respect to the monotone contraction, by construction. Thus, given Lemmas 6.2 and 6.3, the existence of an equilibrium in nondecreasing pure strategies follows from Theorem 4.1.

#### Appendix A. Proofs for Section 5

In all three auctions described in this section, the bidders' type and action spaces are subsets of Euclidean spaces. When required, we equip these spaces with the Lebesgue  $\sigma$ -algebra and the Lebesgue measure  $\lambda$ . In particular, this means that density functions on types are absolutely continuous with respect to the Lebesgue measure. Moreover, under these assumptions, the partial order on strategies induced either by the poitwise supremum or the pointwise infimum is measurable.

A.1. All-pay auction. We first describe the bidder-specific set of strategies  $K_i$ . We then show that, using the sufficient conditions from Lemmas 3.6 and 3.5, it satisfies the requirements of Theorem 4.1.

Fix a bidder *i*. To describe the set  $K_i$ , let  $N_i^+$  denote the set of indexes k such that the weighted valuation  $v_i(t_i, t_{-i})f(t_{-i} | t_i)$  is nondecreasing on the interval  $\mathcal{I}_i^n$ , that is, define

$$N_i^+ = \{n \colon v_i(t_i, t_{-i}) f(t_{-i} \mid t_i) \text{ is nondecreasing over } \mathcal{I}_i^n\}$$

Notice that, given Assumption B.1,  $N_i^+$  consists of a finite collection of indexes. Likewise, define  $N_i^-$  to be the set of indexes k such that the weighted valuation  $v_i(t_i, t_{-i})f(t_{-i} | t_i)$  is nonincreasing on the interval  $\mathcal{I}_i^n$ , that is,

 $N_i^- = \{n \colon v_i(t_i, t_{-i}) f(t_{-i} \mid t_i) \text{ is nonincreasing over } \mathcal{I}_i^n \}.$ 

We may take  $N_i^+$  and  $N_i^-$  to be disjoint. We define  $K_i$  to be the set of measurable functions from  $T_i = [\underline{t}, \overline{t}]$  to  $\mathcal{B}$  that are nondecreasing over  $\mathcal{I}_i^n$  when  $n \in N_i^+$  and nonincreasing over  $\mathcal{I}_i^n$  when  $n \in N_i^-$ . Formally, define

(1) 
$$K_{i} = \{f : f|_{\mathcal{I}_{i}^{n}} \text{ is nondecreasing for every } n \in N_{i}^{+} \\ \text{and } f|_{\mathcal{I}_{i}^{n}} \text{ is nonincreasing for every } n \in N_{i}^{-}\}$$

As defined,  $K_i$  is a closed subset of functions of bounded variation, with a uniform total variation bound of  $|\vee \mathcal{B} - \wedge \mathcal{B}| \times (|N_i^+| + |N_i^-|)$ . Thus, by Helly's selection theorem, it is a  $L_1$ -norm compact subset of measurable functions. The following lemmas show that  $K_i$  satisfies the conditions required to apply Theorem 4.1.

## **Lemma A.1.** The subset of strategies $K_i$ is a locally complete, metric semilattice.

*Proof.* The set  $K_i$ , endowed with the  $L_1$ -norm, is clearly a metric semilattice. It only remains to show that it is locally complete. Given Reny (2011, Lemma A.18), it suffices to show that if  $g_k$  is a sequence of strategies in  $K_i$  converging in the  $L_1$ -norm to f, then  $\forall_{k \geq m} g_k$  also converges to g as m goes to infinity. Let  $g_k$  be

such sequence. Fix  $n \in N_i^+$  and consider the function given by  $g_k \mathbf{1}_{\mathcal{I}_i^n}$ , where  $\mathbf{1}_E$  is the indicator function of  $E \subseteq T_i$ . Because  $g_k$  is nondecreasing on  $\mathcal{I}_i^n$ , from Reny (2011, Lemma A.12), it follows that  $g_k \mathbf{1}_{\mathcal{I}_i^n}$  converges almost everywhere to  $g\mathbf{1}_{\mathcal{I}_i^n}$ . Applying the same argument to  $-g_k \mathbf{1}_{\mathcal{I}_i^n}$  for  $n \in N_i^-$  yields that  $g_k \mathbf{1}_{\mathcal{I}_i^n}$  converges almost everywhere to  $g\mathbf{1}_{\mathcal{I}_i^n}$  for every  $n \in N_i^+ \cup N_i^-$ . Since there is a finite number of subintervals, it follows that  $g_k = \sum_n g_k \mathbf{1}_{\mathcal{I}_i^n}$  converges almost everywhere to  $g = \sum_n g\mathbf{1}_{\mathcal{I}_i^n}$ . Given the real numbers are locally complete, applying Reny (2011, Lemma A.18) again, it follows that  $\forall_{k\geq m}g_k(t_i)$  converges to  $g(t_i)$  for almost every  $t_i$  as m goes to infinity. Therefore,  $\forall_{k\geq m}g_k$  converges to g in the  $L_1$ -norm.  $\Box$ 

In view of Lemma 3.5, we record the following corollary of this result.

**Corollary A.2.** The family  $\mathcal{H}$  of all finite subsemilattices of  $K_i$  is a small hulling.

The next lemma shows that the order intervals of  $K_i$  are monotonically contractible.

**Lemma A.3.** The subset of strategies  $K_i$  has monotonically contractible order intervals.

*Proof.* Let  $[g'_i, g''_i]$  be an order interval in  $K_i$ . Define the function  $h: [0, 1] \times [g'_i, g''_i] \rightarrow [g'_i, g''_i]$  by

$$h(\alpha, g_i) = \begin{cases} g_i''(t_i) & \text{if } t_i \in I_i^n \text{ with } k \in N_i^+ \text{ and } |\vee I_i^n - t_i| \le \alpha |\vee I_i^n - \wedge I_i^n|, \\ g_i''(t_i) & \text{if } t_i \in I_i^n \text{ with } k \in N_i^- \text{ and } |t_i - \wedge I_i^n| \le \alpha |\vee I_i^n - \wedge I_i^n|, \\ g_i(t_i) & \text{otherwise.} \end{cases}$$

The function h is the required monotone contraction.

As a result of Lemma 3.5, we have the following corollary of this result.

**Corollary A.4.** The subset of strategies  $K_i$  is order-convex.

The next two lemmas check that the best response correspondence also satisfies the conditions of the theorem.

**Lemma A.5.** The intersection of the best response correspondence  $B_i(\beta_{-i})$  with  $K_i$  is nonempty for every strategy profile of other bidders  $\beta_{-i}$ .

*Proof.* Fix a profile of strategies for other players  $\beta_{-i}$ . We show that the interim best response correspondence

$$B_i(\beta_{-i} \mid t_i) = \arg\max_{b \in \mathcal{B}} V_i(b \mid t_i, \beta_{-i})$$

has a selection in  $K_i$ . Consider the selection  $g_i(t_i) = \forall B_i(\beta_{-i} \mid t_i)$ . It is well-defined because  $\mathcal{B}$  is finite. Moreover, it is measurable because the pointwise partial order is measurable. The proof now proceeds by contradiction to show that  $g_i$  is in  $K_i$ . Suppose  $g_i \notin K_i$ . Then there exist  $t'_i > t_i$ , both in some subinterval  $\mathcal{I}^n_i$ , such that either (i)  $g_i(t_i) > g_i(t'_i)$  and  $n \in N_i^+$ , or (ii)  $g_i(t'_i) > g_i(t_i)$  and  $n \in N_i^-$ .

Consider case (i). Because  $g_i$  is defined as the maximum interim best response, it follows that  $g_i(t_i) \notin B_i(\beta_{-i} \mid t'_i)$ . Thus

(2) 
$$V_i(g_i(t'_i) \mid t'_i, \beta_{-i}) - V_i(g_i(t_i) \mid t'_i, \beta_{-i}) > 0.$$

Furthermore,

$$\begin{aligned} V_i(g_i(t_i) \mid t'_i, \beta_{-i}) &- V_i(g_i(t'_i) \mid t'_i, \beta_{-i}) \\ &= \int_{[\underline{t}, \overline{t}]^{I-1}} [\alpha_i(g_i(t_i), \beta_{-i}(t_{-i})) - \alpha_i(g_i(t'_i), \beta_{-i}(t_{-i}))] v_i(t'_i, t_{-i}) f(t_{-i} \mid t'_i) dt_{-i} \\ &- g_i(t_i) + g_i(t'_i) \,. \end{aligned}$$

Since the allocation mapping  $\alpha_i$  is positive and nondecreasing in its first argument and  $v_i f_i$  is positive and nondecreasing in bidder *i*'s signal, it follows that

$$\int_{[\underline{t},\overline{t}]^{I-1}} [\alpha_i(g_i(t_i),\beta_{-i}(t_{-i})) - \alpha_i(g_i(t'_i),\beta_{-i}(t_{-i}))] v_i(t'_i,t_{-i}) f(t_{-i} \mid t'_i) dt_{-i} \ge \int_{[\underline{t},\overline{t}]^{I-1}} [\alpha_i(g_i(t_i),\beta_{-i}(t_{-i})) - \alpha_i(g_i(t'_i),\beta_{-i}(t_{-i}))] v_i(t) f(t_{-i} \mid t_i) dt_{-i},$$

and hence

•

$$V_i(g_i(t_i) \mid t'_i, \beta_{-i}) - V_i(g_i(t'_i) \mid t'_i, \beta_{-i}) \ge V_i(g_i(t_i) \mid t_i, \beta_{-i}) - V_i(g_i(t'_i) \mid t_i, \beta_{-i}),$$

However, optimality also implies that

$$V_i(g_i(t_i) \mid t_i, \beta_{-i}) - V_i(g_i(t'_i) \mid t_i, \beta_{-i}) \ge 0$$
.

and hence

$$V_i(g_i(t_i) \mid t'_i, \beta_{-i}) - V_i(g_i(t'_i) \mid t'_i, \beta_{-i}) \ge 0,$$

which contradicts equation 2.

Consider now case (ii). Because  $g_i$  is defined as the maximum interim best response, it follows that

(3) 
$$V_i(g_i(t_i) \mid t_i, \beta_{-i}) - V_i(g_i(t'_i) \mid t_i, \beta_{-i}) > 0$$

Furthermore,

$$V_{i}(g_{i}(t_{i}') \mid t_{i}, \beta_{-i}) - V_{i}(g_{i}(t_{i}) \mid t_{i}, \beta_{-i})$$

$$= \int_{[\underline{t}, \overline{t}]^{I-1}} [\alpha_{i}(g_{i}(t_{i}'), \beta_{-i}(t_{-i})) - \alpha_{i}(g_{i}(t_{i}), \beta_{-i}(t_{-i}))] v_{i}(t) f(t_{-i} \mid t_{i}) dt_{-i}$$

$$- g_{i}(t_{i}') + g_{i}(t_{i}).$$

Since the allocation mapping  $\alpha_i$  is positive and nondecreasing in its first argument and  $v_i f_i$  is positive and nonincreasing in bidder *i*'s signal, it follows that

$$\int_{[\underline{t},\overline{t}]^{I-1}} [\alpha_i(g_i(t'_i),\beta_{-i}(t_{-i})) - \alpha_i(g_i(t_i),\beta_{-i}(t_{-i}))] v_i(t) f(t_{-i} \mid t_i) dt_{-i} \ge \\ \int_{[\underline{t},\overline{t}]^{I-1}} [\alpha_i(g_i(t'_i),\beta_{-i}(t_{-i})) - \alpha_i(g_i(t_i),\beta_{-i}(t_{-i}))] v_i(t'_i,t_{-i}) f(t_{-i} \mid t'_i) dt_{-i} ,$$

and hence

$$V_{i}(g_{i}(t'_{i}) \mid t_{i}, \beta_{-i}) - V_{i}(g_{i}(t_{i}) \mid t_{i}, \beta_{-i}) \geq V_{i}(g_{i}(t'_{i}) \mid t'_{i}, \beta_{-i}) - V_{i}(g_{i}(t_{i}) \mid t'_{i}, \beta_{-i}),$$

However, optimality also implies that

$$V_i(g_i(t'_i) \mid t'_i, \beta_{-i}) - V_i(g_i(t_i) \mid t'_i, \beta_{-i}) \ge 0.$$

and hence

$$V_i(g_i(t'_i) | t_i, \beta_{-i}) - V_i(g_i(t_i) | t_i, \beta_{-i}) \ge 0$$

which contradicts equation 3.

**Lemma A.6.** The intersection of the best response correspondence  $B_i(\beta_{-i})$  with  $K_i$  is order-convex for every  $\beta_{-i}$ .

*Proof.* Fix  $\beta_{-i}$ . Since the intersection of  $B_i(\beta_{-i})$  with  $K_i$  is a closed subset of  $K_i$  and  $K_i$  is locally complete, it follows that  $B_i(\beta_{-i}) \cap K_i$  is locally complete. Further, the best response correspondence  $B_i$  is closed with respect to the monotone contraction h constructed in Lemma A.3. Therefore,  $B_i(\beta_{-i}) \cap K_i$  is order-convex for every  $\beta_{-i}$ .

Corollaries A.2 and A.4, together with Lemmas A.5 and A.6 imply that the assumptions of Theorem 4.1 are satisfied for the all-pay auction when  $K_i$  is the set of strategies of bounded variation defined as by equation 1. Therefore, the all-pay auction has a Bayesian equilibrium in which bidders play strategies in  $K_i$ .

A.2. First-price auction with interdependent values. We first describe the bidder-specific set of strategies  $K_i$ , and show that it is order-convex. We then show that the best responses satisfy the requirements of Theorem 4.1.

Fix a bidder *i*. For every subset of indeces  $L \subseteq \{1, \ldots, K\}$ , define the followig set of types of bidder *i*:

$$T_i^L = \left\{ t \in [\underline{t}, \overline{t}]^K \colon \frac{\partial v_i}{\partial t_{ik}}(t) \ge 0 \text{ if } k \in L \text{ and } \frac{\partial v_i}{\partial t_{ik}}(t) < 0 \text{ if } k \notin L \right\} \,.$$

Notice that each  $T_i^L$  is a (Borel) measurable subset of  $[\underline{t}, \overline{t}]^K$ . Furthermore, they constitute a partition of bidder *i*'s type space, since  $\bigcup_L T_i^L = [\underline{t}, \overline{t}]^K$  and  $T_i^L \cap T_i^{L'} = \emptyset$  whenever  $L \neq L'$ . Thus each  $t_i \in [\underline{t}, \overline{t}]^K$  is an element of  $T_i^L$  for one and only one  $L \subseteq \{1, \ldots, K\}$ .

Define  $K_i$  to be the set of (equivalence classes of) measurable functions from  $[\underline{t}, \overline{t}]^K$  to  $\mathcal{B}$  such that their restriction to each  $T_i^L$  is nondecreasing in  $t_{ik}$  if  $k \in L$  and nondecreasing in  $t_{ik}$  if  $k \notin L$ . We consider  $K_i$  to be a subset of the set of real-valued, measurable functions over  $[\underline{t}, \overline{t}]^K$  under the  $L_1$ -norm topology. We next show that the subset  $K_i$  is compact.

**Lemma A.7.** The set  $K_i$  is  $L_1$ -norm compact.

Proof. If  $\frac{\partial v_i}{\partial t_{ik}}(t) = 0$  for every  $t \in [\underline{t}, \overline{t}]^K$ , then the result is straightforward. So we may assume that is not the case. Let  $g_n \in K_i$  be a sequence of functions in  $K_i$ . By the diagonal argument, there exists a subsequence  $n_k$  such that  $\lim_{n_k} g_{n_k}(r) = h(r)$  exists for every r in a countable dense subset of  $[\underline{t}, \overline{t}]^K$ . Define the function  $g: [\underline{t}, \overline{t}]^K \to \mathcal{B}$  by

$$g(t) = \wedge \{h(\tilde{t}) \colon \tilde{t}_k > t_k \text{ if } t \in T_i^L \text{ and } k \in L, \text{ and } \tilde{t}_k < t_k \text{ if } t \in T_i^L \text{ and } k \notin L \}.$$

By construction,  $g \in K_i$ . Moreover,  $\lim_{n_k} g_{n_k}(t) = g(t)$  for continuity points of g. Theorem 7 of Brunk et al. (1956) and the fact that the set of roots of a nonzero polynomial function has zero Lebesgue measure imply that the set of of discontinuity points of g has zero Lebesgue measure. And since the distribution of bidder i's types is absolutely continuous with respect to the Lebesgue measure, it follows that  $g_{n_k}$  converges to g in the  $L_1$ -norm.

We now define a hulling for  $K_i$ . Partially order  $K_i$  by the almost everywhere pointwise order, whereby

$$g_i \geq g_i' \qquad \Longleftrightarrow \qquad g_i(t_i) \geq g_i'(t_i) \qquad \lambda ext{-a.e.}$$

where  $\lambda$  denotes the Lebesgue measure. Let  $\mathcal{H}_i$  denote the collection of all finite subsemilattices of  $K_i$ . The next lemma shows that  $\mathcal{H}_i$  is a small hulling.

## **Lemma A.8.** The collection $\mathcal{H}_i$ of all finite subsemilattices of $K_i$ is a small hulling.

Proof. Clearly, the collection  $\mathcal{H}_i$  of all finite subsemilattices of  $K_i$  is a hulling. To see that it is a small hulling, suppose that  $Y_n$  is a sequence of sets in  $\mathcal{H}_i$ converging to some  $g_i \in K_i$ . Since, for every  $n, Y_n \subseteq \mathcal{H}_i(Y_n) \subseteq [\wedge Y_n, \vee Y_n] \subseteq [\wedge_{m\geq n}Y_m, \vee_{m\geq n}Y_m]$ , it suffices to show that  $\|\vee_{m\geq n}Y_m - g_i\|_1$  and  $\|\wedge_{m\geq n}Y_m - g_i\|_1$ both go to zero as n goes to infinity. Notice that both  $\vee_{m\geq n}Y_m$  and  $\wedge_{m\geq n}Y_m$  are monotone sequences of measurable functions that take values in a finite subset of  $\mathbb{R}$ . Therefore, both  $\vee_{m\geq n}Y_m$  and  $\wedge_{m\geq n}Y_m$  converge pointwise. Let  $g_i^{\vee}$  and  $g_i^{\wedge}$  denote the respective limits. Suppose  $\|g_i^{\vee} - g_i\|_1 > 0$ . There exists a set E with positive Lebesgue measure  $\lambda(E) > 0$  such that  $g_i^{\vee}(t) \neq g_i(t)$  for every  $t \in E$ . However, since the real numbers are locally complete, it follows that for every  $t \in E$  and every selection  $g_i^n \in Y_n$ , the sequence  $\vee_{m\geq n}g_i^n(t)$  converges to  $g_i(t)$ , which is a contradiction. A similar argument implies that  $\wedge_{m\geq n}Y_m$  converges to  $g_i$  too.  $\Box$ 

Finally, we define a monotone realization for  $K_i$ . For the purposes of this example, a monotone realization is a continuous function  $h: |\Gamma| \to K_i$  from order simplices in  $\Gamma$  to  $K_i$ .

For every  $L \subseteq \{1, \ldots, K\}$  and  $c \in [0, 1]$ , define the following measurable set of bidder *i*'s types:

$$E(c,L) = \{t \in [\underline{t},\overline{t}]^K \colon t_{ik} \le (1-c)\underline{t} + c\overline{t} \text{ if } k \in L, \text{ and } t_{ik} \ge c\underline{t} + (1-c)\overline{t} \text{ if } k \notin L\}.$$

Notice that the collection  $\{E(c, L) : c \in [0, 1]\}$  is an increasing chain of measurable subsets of bidder *i*'s type space that reflects the ordering induced by the partial derivatives of the valuation function in  $T_i^L$ . Further, the Lebesgue measure of each set E(c, L) is  $\lambda(E(c, L)) = c(\bar{t} - \underline{t}), E(0, L)$  is a singleton for every L, and  $E(1, L) = [\underline{t}, \overline{t}]^K$  for every L. Therefore, it follows that, for every  $t_i \in [\underline{t}, \overline{t}]^K$ , there exists one  $L \subseteq \{1, \ldots, K\}$  such that  $t_i \in E(1, L) \cap T_i^L = T_i^L$ .

If  $Y \in \Gamma$  is a simplex in the order complex of  $K_i$ , then Y consists of a finite chain in  $K_i$ . Thus the elements in Y can be identified with the ordered vector  $Y = (g^1, \ldots, g^n)$ , with  $g^1 \leq \cdots \leq g^n$ . And a point x in the geometric realization |Y| can be written as  $x = (x_{g^1}, x_{g^2}, \ldots, x_{g^n})$ . We can now define the monotone realization  $h: |\Gamma| \to K_i$  by

$$h(x)(t_i) = \begin{cases} g^1(t_i) & \text{if } t_i \in E(x_{g^1}, L) \cap T_i^L, \\ g^2(t_i) & \text{if } t_i \in [E(x_{g^1} + x_{g^2}, L) \setminus E(x_{g^1}, L)] \cap T_i^L, \\ \dots \\ g^n(t_i) & \text{if } t_i \in [E(1, L) \setminus E(\sum_{\ell=1}^{n-1} x_{g^\ell}, L)] \cap T_i^L. \end{cases}$$

That the function h is continuous follows from the Pasting Lemma and the fact that the distribution of bidders' types is absolutely continuous with respect to the Lebesgue measure. The next lemma establishes that h is a local monotone realization.

#### Lemma A.9. The monotone realization h is local.

*Proof.* If  $Y_n$  is a sequence of finite chains in  $K_i$  converging to some  $g \in K_i$ , then  $\forall Y_n$  and  $\wedge Y_n$  also converge to g, thus  $\| \lor Y_n - \land Y_n \|_1$  goes to zero. Further, for

every  $g' \in [\wedge Y_n, \vee Y_n]$ , it follows that  $\| \vee Y_n - \wedge Y_n \|_1 = \| \vee Y_n - g' \|_1 + \|g' - \wedge Y_n\|_1$ . The proof is complete by noting that  $h(|Y_n|) \subseteq [\wedge Y_n, \vee Y_n]$ .

All that is left to show is that the best response correspondence satisfies the conditions required by Theorem 4.1. We denote by  $V_i(b \mid t_i, \beta_{-i})$  bidder *i*'s interim payoff, given by

$$V_i(b \mid t_i, \beta_{-i}) = \int_{[\underline{t}, \overline{t}]^{(N-1)K}} \rho_i(b, \beta_{-i}(t_{-i})) [v_i(t) - b] \prod_{j \neq i} f_j(t_j) \, \mathrm{d} t_{-i} \, .$$

**Lemma A.10.** Fix a bid profile  $\beta_{-i} \in K_{-i}$  of players other than *i*. If  $B_i(\beta_{-i})$  is bidder *i*'s best response to  $\beta_{-i}$ , then  $B_i(\beta_{-i}) \cap K_i$  is nonempty and order-convex.

*Proof.* Fix a profile  $\beta_{-i}$  of bids for players other than *i*. We first show that the intersection  $B_i(\beta_{-i}) \cap K_i$  is not empty. Let  $B_i$  denote the interim best response correspondence, defined by

$$B_i(\beta_{-i} \mid t_i) = \arg \max_{b \in \mathcal{B}} V_i(b \mid t_i, \beta_{-i}),$$

and consider the selection  $g_i(t_i) = \forall B_i(\beta_{-i} \mid)$ . It is well-defined because  $\mathcal{B}$  is finite. Moreover, it is measurable because the pointwise partial order is measurable.

Suppose  $t_i, t'_i \in T^L_i$  are such that  $t_{ik} \ge t'_{ik}$  for  $k \in L$  and  $t_{ik} \le t'_{ik}$  for  $k \notin L$ . It suffices to show that if  $b \le b'$  and  $b \in B_i(\beta_{-i} \mid t_i)$  and  $b' \in B_i(\beta_{-i} \mid t'_i)$ , then  $b' \in B_i(\beta_{-i} \mid t_i)$ .

$$\begin{split} V_i(b' \mid t_i, \beta_{-i}) &- V_i(b \mid t_i, \beta_{-i}) = \\ &\int [\rho_i(b', \beta_{-i}(t_{-i})) - \rho_i(b, \beta_{-i}(t_{-i}))] v_i(t_i, t_{-i}) \prod_{j \neq i} f_j(t_j) \,\mathrm{d}\, t_{-i} \\ &- \int [\rho_i(b', \beta_{-i}(t_{-i}))b' - \rho_i(b, \beta_{-i}(t_{-i})b] \prod_{j \neq i} f_j(t_j) \,\mathrm{d}\, t_{-i} \,. \end{split}$$

Since  $v_i(t_i, t_{-i}) \ge v_i(t_i, t_{-i})$  for every  $t_{-i}$  and  $\rho_i(b', \beta_{-i}(t_{-i})) - \rho_i(b, \beta_{-i}(t_{-i})) \ge 0$ , it follows that

$$\begin{aligned} V_{i}(b' \mid t_{i}, \beta_{-i}) - V_{i}(b \mid t_{i}, \beta_{-i}) &\geq \\ &\int [\rho_{i}(b', \beta_{-i}(t_{-i})) - \rho_{i}(b, \beta_{-i}(t_{-i}))] v_{i}(t'_{i}, t_{-i}) \prod_{j \neq i} f_{j}(t_{j}) \,\mathrm{d}\, t_{-i} \\ &- \int [\rho_{i}(b', \beta_{-i}(t_{-i}))b' - \rho_{i}(b, \beta_{-i}(t_{-i})b] \prod_{j \neq i} f_{j}(t_{j}) \,\mathrm{d}\, t_{-i} \,. \end{aligned}$$

Therefore,

$$V_i(b' \mid t_i, \beta_{-i}) - V_i(b \mid t_i, \beta_{-i}) \ge V_i(b' \mid t'_i, \beta_{-i}) - V_i(b \mid t'_i, \beta_{-i}) \ge 0$$

Because  $b \in B_i(\beta_{-i} | t_i)$ , it follows that  $b' \in B_i(\beta_{-i} | t_i)$ .

Since the intersection  $B_i(\beta_{-i}) \cap K_i$  is a closed subset of  $K_i$  that is closed with respect to the hulling from Lemma A.8 and with respect to the monotone realization h from Lemma A.9, it follows that  $B_i(\beta_{-i}) \cap K_i$  is order-convex.

Therefore, by Theorem 4.1, this auction has an equilibrium in K.

A.3. First-price auction of multiple objects. Fix a bidder *i*. To define the bidder-specific set of strategies  $K_i$ , first partition the set of types  $[0, 1]^2$  above and below the diagonal. That is, let  $[0, 1]^2 = T_i^1 \cup T_i^2$ , where

$$T_i^1 = \{t \in [0,1]^2 \colon t^A \ge t^B\}\,,$$

and

$$T_i^2 = \{ t \in [0,1]^2 : t^A < t^B \}.$$

Define  $K_i$  to be the set of measurable functions  $\beta_i \colon [0,1]^2 \to \mathcal{B}$  that satisfy the following requirement:

(\*) For every pair of types  $t_i, t'_i \in T^k_i$ , with k = 1, 2, if  $t^A_i \ge t'^A_i$  and  $t^B_i \le t'^B_i$ , then  $\beta_i(t_i)^A \ge \beta_i(t'_i)^A$  and  $\beta_i(t_i)^B \le \beta_i(t'_i)^B$ .

We consider  $K_i$  to be a subset of the set of (equivalence classes of) measurable functions over  $[0, 1]^2$  under the  $L_1$ -norm topology. We next show that the subset  $K_i$  is compact.

**Lemma A.11.** The set  $K_i$  is is  $L_1$ -norm compact.

*Proof.* The set  $K_i$  in this subsection is a special case of the set  $K_i$  defined in Subsection A.2, thus the desired result follows from Lemma A.7.

We now define a hulling for  $K_i$ . Consider the partial order  $\geq_i$  on  $K_i$  whereby  $g \geq_i f$  whenever for almost every  $t_i \in T_i^1$ 

$$g^A(t_i) \ge f^A(t_i)$$
 and  $g^B(t_i) \le f^B(t_i)$ ,

and for almost every  $t_i \in T_i^2$ 

$$g^A(t_i) \le f^A(t_i)$$
 and  $g^B(t_i) \ge f^B(t_i)$ .

Let  $\mathcal{H}_i$  denote the collection of all finite subsemilattices of  $K_i$  according to the partial order  $\geq_i$ . The next lemma establishes that  $\mathcal{H}_i$  is a small hulling.

**Lemma A.12.** The collection  $\mathcal{H}_i$  of all finite subsemilattices of  $K_i$  under  $\geq_i$  is a small hulling.

*Proof.* The desired result follows from the proof of Lemma A.8.

Finally, we define a monotone realization for  $K_i$ . Recall that a monotone realization is a continuous function  $h: |\Gamma| \to K_i$ , from order simplices in  $\Gamma$  to  $K_i$ . If  $Y \in \Gamma$ is a simplex in the order complex of  $K_i$ , then Y consists of a finite chain in  $K_i$ . Thus the elements in Y can be identified with the ordered vector  $Y = (g_1, \ldots, g_n)$ , with  $g_1 \leq_i \cdots \leq_i g_n$ . And a point x in the geometric realization |Y| can be writen as  $x = (x_{g_1}, x_{g_2}, \ldots, x_{g_n})$ . Define the monotone realization  $h: |\Gamma| \to K_i$  by

$$h(x)(t_i) = \begin{cases} g_1(t_i) & \text{if } |t_i^B - t_i^A| \le x_{g_1}, \\ g_2(t_i) & \text{if } x_{g_1} < |t_i^B - t_i^A| \le x_{g_1} + x_{g_2}, \\ \dots & \\ g_n(t_i) & \text{if } \sum_{\ell < n} x_{g_\ell} < |t_i^B - t_i^A| \le 1. \end{cases}$$

That the function h is continuous follows from the Pasting Lemma and the fact that the distribution of bidders types is absolutely continuous with respect to the Lebesgue measure. The next lemma establishes that h is a local monotone realization.

Lemma A.13. The monotone realization h is local.

*Proof.* If  $Y_n$  is a sequence of finite chains in  $K_i$  converging to some  $g \in K_i$ , then  $\forall Y_n \text{ and } \wedge Y_n \text{ also converge to } g, \text{ thus } \| \lor Y_n - \wedge Y_n \|_1 \text{ goes to zero. Further, for every } g' \in [\land Y_n, \lor Y_n], \text{ it follows that } \| \lor Y_n - \land Y_n \|_1 = \| \lor Y_n - g' \|_1 + \|g' - \land Y_n\|_1.$ The proof is complete by noting that  $h(|Y_n|) \subseteq [\wedge Y_n, \lor Y_n]$ .

Together, Lemmas A.12 and A.13 imply that  $K_i$  is order-convex, which is recorded in the following corollary.

## **Corollary A.14.** The set $K_i$ is an order-convex subset of strategies of bidder *i*.

The remaining lemmas establish that the best response correspondence satisfies the assumptions of Theorem 4.1.

**Lemma A.15.** Fix a profile  $\beta_{-i}$  of bids of players other than i and a type  $t_i \in [0,1]^2$ of bidder i. Let  $B_i(t_i, \beta_{-i})$  be bidder i's interim best response to  $\beta_{-i}$  when his type is  $t_i$ . Then the following are true:

- (1) If  $t_i \in T_i^1$  and  $b, d \in B_i(t_i, \beta_{-i})$ , then  $(b^A \vee d^A, b^B \wedge d^B) \in B_i(t_i, \beta_{-i})$ . (2) If  $t_i \in T_i^2$  and  $b, d \in B_i(t_i, \beta_{-i})$ , then  $(b^A \wedge d^A, b^B \vee d^B) \in B_i(t_i, \beta_{-i})$ .

(1) Suppose  $t_i \in T_i^1$  and  $b, d \in B_i(t_i, \beta_{-i})$ . Let  $\pi(S, b)$  denote the prob-Proof. ability that bidder i wins S when bidding b, that is,

$$\pi(S,b) = \int_{[0,1]^{2(N-1)}} \rho_i(S,b,\beta_{-i}(t_{-i})) \prod_{j \neq i} f_j(t_j) \,\mathrm{d}\, t_{-i} \,.$$

If

$$W(b) = \sum_{S \subseteq \{A,B\}} v_i(S,t_i)\pi(S,b) ,$$

then

$$\begin{split} W(b^A \lor d^A, b^B \land d^B) + W(b^A \land d^A, b^B \lor d^B) - W(b) - W(d) \\ &= t_i^B [\pi(B, b^A \lor d^A, b^B \land d^B) + \pi(B, b^A \land d^A, b^B \lor d^B) - \pi(B, b) - \pi(B, d)] \\ &\geq 0 \,. \end{split}$$

Since  $b, d \in B_i(t_i, \beta_{-i})$ ,  $W(b^A \vee d^A, b^B \wedge d^B) + W(b^A \wedge d^A, b^B \vee d^B) - W(b) - W(d) > 0$ 

implies that  $(b^A \vee d^A, b^B \wedge d^B) \in B_i(t_i, \beta_{-i})$ , which completes the proof.

(2) A similar argument, with the roles of A and B reversed, proves (2).

**Lemma A.16.** Fix a profile  $\beta_{-i}$  of bids of players other than i and let  $B_i(\beta_{-i})$  be bidder i's best response to  $\beta_{-i}$ . The intersection  $B_i(\beta_{-i}) \cap K_i$  is non-empty.

*Proof.* Let  $B_i$  denote the interim best response correspondence, defined by

$$B_i(\beta_{-i} \mid t_i) = \arg \max_{b \in \mathcal{B}} V_i(b \mid t_i, \beta_{-i}),$$

and consider the selection

$$g_i(t_i) = \begin{cases} (\forall B_i(\beta_{-i} \mid t_i)|_A, \land B_i(\beta_{-i} \mid t_i)|_B) & \text{if } t_i \in T_i^1 \\ (\land B_i(\beta_{-i} \mid t_i)|_A, \lor B_i(\beta_{-i} \mid t_i)|_B) & \text{if } t_i \in T_i^2 \end{cases}$$

It is well-defined by Lemma A.15 and because  $\mathcal{B}$  is finite. Moreover, it is measurable because the pointwise partial order is measurable.

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Suppose  $t_i, t'_i \in T^1_i$  are such that  $t^A_i \ge t'^A_i$  and  $t^B_i \le t'^B_i$ . It suffices to show that if  $b \in B_i(\beta_{-i} \mid t_i)$  and  $b' \in B_i(\beta_{-i} \mid t'_i)$ , then  $(b^A \lor b'^A, b^B \land b'^B) \in B_i(\beta_{-i} \mid t'_i)$ .  $V_i(b^A \vee b'^A, b^B \wedge b'^B \mid t'_i, \beta_{-i}) - V_i(b' \mid t'_i, \beta_{-i})$  $= t_i'^A [\pi(AB \cup A, b^A \vee b'^A, b^B \wedge b'^B) - \pi(AB \cup A, b')] + t_i'^B [\pi(B, b^A \vee b'^A, b^B \wedge b'^B) - \pi(B, b')]$  $\geq t_{i}^{A}[\pi(AB \cup A, b^{A} \vee b'^{A}, b^{B} \wedge b'^{B}) - \pi(AB \cup A, b')] + t_{i}^{B}[\pi(B, b^{A} \vee b'^{A}, b^{B} \wedge b'^{B}) - \pi(B, b')]$  $= V_i(b^A \vee b'^A, b^B \wedge b'^B \mid t_i, \beta_{-i}) - V_i(b' \mid t_i, \beta_{-i}).$ 

By the same argument as in Lemma A.15, it follows that

$$\begin{split} V_i(b^A \vee b'^A, b^B \wedge b'^B \mid t_i, \beta_{-i}) - V_i(b' \mid t_i, \beta_{-i}) - V_i(b \mid t_i, \beta_{-i}) + V_i(b^A \wedge b'^A, b^B \vee b'^B \mid t_i, \beta_{-i}) \geq 0 \,. \\ \text{Because } b \in B_i(\beta_{-i} \mid t_i), \text{ it follows that} \end{split}$$

$$V_i(b^A \vee b'^A, b^B \wedge b'^B \mid t_i, \beta_{-i}) - V_i(b' \mid t_i, \beta_{-i}) \ge 0,$$

and thus  $b' \in B_i(\beta_{-i} \mid t'_i)$ .

If  $t_i, t'_i \in T^2_i$ , then a similar argument, with the roles of A and B reversed, completes the proof. 

**Lemma A.17.** Fix a profile  $\beta_{-i}$  of bids of players other than i and let  $B_i(\beta_{-i})$  be bidder i's best response to  $\beta_{-i}$ . The intersection  $B_i(\beta_{-i}) \cap K_i$  is closed with respect to the hulling  $\mathcal{H}_i$ .

*Proof.* The desired result follows from Lemmas A.15 and A.16.

**Lemma A.18.** Fix a profile  $\beta_{-i}$  of bids of players other than i and let  $B_i(\beta_{-i})$  be bidder i's best response to  $\beta_{-i}$ . The intersection  $B_i(\beta_{-i}) \cap K_i$  is closed with respect to the monotone realization h.

*Proof.* This follows from the construction of the monotone realization.

Together, Lemmas A.16-A.18 imply the following corollary, which allows us to apply Theorem 4.1 to show that this auction has a Bayesian-Nash equilibrium in K.

**Corollary A.19.** Fix a profile  $\beta_{-i} \in K_{-i}$  of bids of players other than i and let  $B_i(\beta_{-i})$  be bidder i's best response to  $\beta_{-i}$ . The intersection  $B_i(\beta_{-i}) \cap K_i$  is non-empty and order-convex.

## APPENDIX B. CHARACTERIZATIONS OF ANR'S

This Appendix provides mathematical background, describing topological results related to the theory of ANR's. Dugundji (1951) proves a generalization of the Tietze extension theorem for functions taking values in a locally convex topological vector space, and the following basic characterization results are straightforward consequences of this:

**Theorem B.1.** X is an ANR if and only there is a convex subset Y of a Banach space and a closed  $Z \subseteq Y$  such that X is homeomorphic to Z and Z is a retract of a neighborhood  $U \subseteq Y$  of Z.

**Theorem B.2.** X is an AR if and only there is a convex subset Y of a Banach space and a closed  $Z \subseteq Y$  such that X is homeomorphic to Z and Z is a retract of Y.

An abstract simplicial complex is a pair  $\mathcal{K} = (V, \Sigma)$  in which V is a set of vertices and  $\Sigma$  is a collection of finite nonempty subsets of V that contains every subset of each of its elements. Elements of  $\Sigma$  are called *simplices*. A subcomplex of  $\mathcal{K}$  is a simplicial complex  $\mathcal{K}' = (V', \Sigma')$  with  $V' \subseteq V$  and  $\Sigma' \subseteq \Sigma$ .

The *realization* of  $\mathcal{K}$  is

$$|\mathcal{K}| = \left\{ x \in \mathbb{R}^V_+ \colon \sum_{v \in V} x_v = 1, \text{ and } \{ v \in V \colon x_v > 0 \} \in \Sigma \right\}.$$

For a simplex  $\sigma \in \Sigma$  let  $|\sigma| = \{x \in |\mathcal{K}| : \{v \in V : x_v > 0\} \subseteq \sigma\}$ . Then  $|\mathcal{K}| = \bigcup_{\sigma \in \Sigma} |\sigma|$ . We will always assume that for every  $v \in V$ ,  $\{v\} \in \Sigma$  because otherwise v has no geometric significance. We endow  $|\mathcal{K}|$  with the *CW topology*, which is the topology in which a set is open if its intersection with each  $|\sigma|$  is open when  $|\sigma|$  has its usual topology.

If  $\mathcal{U}$  is an open cover of X, a map  $f : |\mathcal{K}| \to X$  is a *realization* of  $\mathcal{K}$  relative to  $\mathcal{U}$ if, for each  $\sigma \in \Sigma$ , there is some  $U \in \mathcal{U}$  such that  $f(|\sigma|) \subseteq U$ . A *partial realization* of  $\mathcal{K}$  relative to  $\mathcal{U}$  is a continuous function  $f' : |\mathcal{K}'| \to X$  for some subcomplex  $\mathcal{K}' = (V, \Sigma')$  with the same vertex set as  $\mathcal{K}$  such that for each  $\sigma \in \Sigma$  there is some  $U \in \mathcal{U}$  such that  $f(|\sigma| \cap |\mathcal{K}'|) \subseteq U$ .

**Theorem B.3** (Dugundji (1957)). The following are equivalent:

- (a) X is an ANR.
- (b) Each open cover  $\mathcal{U}$  of X has a refinement  $\mathcal{V}$  such that any partial realization of a simplicial complex relative to  $\mathcal{V}$  extends to a realization relative to  $\mathcal{U}$ .

In its details the proof is quite complex, but nonetheless it is useful to sketch some of the main ideas. Standard embedding results imply that X is homeomorphic to a subset Z of a Banach space that is a closed subset of its convex hull C. When X is an ANR there is a neighborhood  $W \subseteq C$  and a retraction  $r: W \to Z$ . Passing from a given open cover  $\mathcal{U}$  of Z to a refinement  $\mathcal{V}$  as per (b) is a relatively straightforward construction that takes advantage of r and the convex structure of C.

Now suppose that (b) holds. There is an open cover of  $C \setminus Z$  consisting of every open ball centered at a point  $x \in C \setminus Z$  of radius one third the distance from xto Z. (Here "distance" means the infimum of the distances from x to points in Z.) Since metric spaces are paracompact there is a locally finite refinement of this cover. The subset  $\mathcal{W}$  of this cover consisting of those elements that are sufficiently close (in a suitable sense) to Z is a cover of  $W \setminus Z$  for some neighborhood W of Z. The *nerve* of  $\mathcal{W}$  is the simplicial complex  $\mathcal{K} = (\mathcal{W}, \Sigma)$  in which the elements of  $\Sigma$ are the sets  $\sigma \subseteq \mathcal{W}$  such that  $\bigcap_{W \in \sigma} W \neq \emptyset$ . Let  $\{g_W\}_{W \in \mathcal{W}}$  be a partition of unity subordinate to  $\mathcal{W}$ . Then the  $g_W$  are the components of a map  $g \colon W \setminus Z \to |\mathcal{K}|$ . Suppose that  $\beta \colon |\mathcal{K}| \to Z$  is a map such that for each  $z \in Z$  and each > 0 there is some  $\delta > 0$  such that  $\beta(|\sigma|)$  is contained in the  $\varepsilon$ -ball centered at z whenever  $\sigma$  is an element of  $\Sigma$  whose members are all contained in the  $\delta$ -ball centered at z. Then the function  $r \colon W \to Z$  that is the identity on Z and  $\beta \circ g$  on  $W \setminus Z$  is continuous, hence a contraction.

The main elements of the construction of  $\beta$  are as follows. For each n = 1, 2, ...let  $\mathcal{W}_n$  be the set of  $W \in \mathcal{W}$  whose distance from Z is in the interval  $[2^{-n}, 2^{-n+1})$ . Let  $\mathcal{K}_n = (\mathcal{W}_n, \Sigma_n)$  where  $\Sigma_n$  is the set of  $\sigma \in \Sigma$  with  $\sigma \subseteq \mathcal{W}_n$ , and let  $\mathcal{K}'_n = (\mathcal{W}_n \cup \mathcal{W}_{n+1}, \Sigma'_n)$  where  $\Sigma'_n$  is the set of  $\sigma \in \Sigma$  with  $\sigma \subseteq \mathcal{W}_n \cup \mathcal{W}_{n+1}$ . For each  $W \in \mathcal{W}$  choose a point  $z_W \in Z$  whose distance from W is less than twice the distance from W to Z. For each n this gives a map from  $|(\mathcal{W}_n, \{\{W\}: W \in \mathcal{W}_n\})|$  to Z, and we wish to extend this to a map on  $|\mathcal{K}_n|$ . Then we wish to extend the maps on  $|\mathcal{K}_n|$  and  $|\mathcal{K}_{n+1}|$  to a map on  $|\mathcal{K}'_n|$ . For any  $W \in \mathcal{W}$ , the supremum of the distances from a point in W to Z in not more than twice the infimum, so if  $W \in \mathcal{W}_n, W' \in \mathcal{W}$ , and  $W \cap W' \neq \emptyset$ , then  $W' \in \mathcal{W}_{n-1} \cup \mathcal{W}_n \cup \mathcal{W}_{n+1}$ . Therefore  $\Sigma = \bigcup_n \Sigma'_n$ , and the maps on the various  $|\mathcal{K}'_n|$  combine to form the desired  $\beta$ . Using the sorts of covers provided by (b), we can insure the existence of the desired extensions, and we can arrange for the extension to be governed by very fine open covers of Z when n is large, thereby obtaining the desired continuity.

Using this result, Dugundji (1965) established another characterization of ANR's, and a sufficient condition for a space to be an ANR. We say that X is *locally equiconnected* (some authors say *uniformly locally contractible*) if there is a neighborhood  $W \subseteq X \times X$  of the diagonal  $\Delta := \{ (x, x) : x \in X \}$  and a map  $\lambda : W \times [0, 1] \to X$  such that:

- (a)  $\lambda(x, x', 0) = x'$  and  $\lambda(x, x', 1) = x$  for all  $(x, x') \in W$ ;
- (b)  $\lambda(x, x, t) = x$  for all  $x \in X$  and  $t \in [0, 1]$ .

We say that  $\lambda$  is an *equiconnecting function*. An ANR is locally equiconnected [getreference], and locally equiconnected spaces that are (in a certain sense) finite dimensional are ANR's. Whether a locally equiconnected space is necessarily an ANR was an open question for many years until Cauty (1994) presented a counterexample.

Let  $\mathcal{U}$  be an open covering of X, and let Y be a topological space. We say that two functions  $f, g: Y \to X$  are  $\mathcal{U}$ -homotopic if there is a homotopy  $h: Y \times [0, 1] \to X$ such that  $h_0 = f$ ,  $h_1 = g$ , and for every  $x \in X$  there is some  $U \in \mathcal{U}$  such that  $h(x, [0, 1]) \subseteq U$ .

**Theorem B.4** (Dugundji (1965)). The following are equivalent:

- (a) X is an ANR.
- (b) X is locally equiconnected and each open cover  $\mathcal{U}$  of X has a refinement  $\mathcal{V}$  such that every partial realization of the 0-skeleton of a simplicial complex relative to  $\mathcal{V}$  extends to a realization relative to  $\mathcal{U}$ .
- (c) For each open cover U of X there is a simplicial complex K, and maps φ: X → |K| and ψ: |K| → X, such that ψ ∘ φ and the identity function of X are U-homotopic.

Let  $W \subseteq X \times X$  be a neighborhood of the diagonal, and let  $\lambda : W \times [0,1] \to X$  be an equiconnecting function. Suppose that  $U \subseteq X$  is open,  $V \subseteq U$ , and  $V \times V \subseteq W$ . Let  $V^1 = \lambda(V \times V \times [0,1])$ . If  $V \times V^1 \subseteq W$  we let  $V^2 = \lambda(V \times V^1 \times [0,1])$ , and we continue this construction as long as  $V \times V^n \subseteq W$  by setting  $V^{n+1} = \lambda(V \times V^n \times [0,1])$ . If this process does not come to an end and  $V^n \subseteq U$  for all n we say that V is  $\lambda$ -stable in U. Reny used the following result to show that the space of (equivalence classes of) monotone pure strategies is an ANR.

**Theorem B.5** (Dugundji (1965)). If X is locally equiconnected and there is an equiconnecting function  $\lambda$  such that for each  $x \in X$  and neighborhood U of x there is a neighborhood  $V \subseteq U$  that is  $\lambda$ -stable in U, then X is an ANR.

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