

# Matching with Transfers

## 2015 Koopmans Lecture, Yale University

### Part 2: Empirical applications

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- 1 Empirical implementation
- 2 The US education puzzle
  - One-dimensional version: CSW (2014)
  - Two-dimensional version: Low (2014)
  - Matching patterns and behavior: CCM 2015
- 3 Job matching by skills Lindenlaub (2014)

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- ... unless we can observe more than only matching patterns!



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- Alternative approach: use the stability inequalities

$$u_i + v_j \geq g_{ij}^{IJ} \text{ for any } (i, j)$$

→ large number (one inequality *per potential couple*)

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- Crucial identifying assumption (Dagsvik 2000, Choo-Siow 2006)  
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## Theorem

*Under S, there exists  $U^{IJ}$  and  $V^{IJ}$  such that  $U^{IJ} + V^{IJ} = Z^{IJ}$  and for any match ( $i \in I, j \in J$ )*

$$\begin{aligned} u_i &= U^{IJ} + \alpha_i^{IJ} \\ v_j &= V^{IJ} + \beta_j^{IJ} \end{aligned}$$

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- Lastly, *parcimony!*

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  - and expected utility:

$$\bar{u}^I = E \left[ \max_J \left( U^{IJ} + \alpha_i^{IJ} \right) \right] = \ln \left( \sum_J \exp U^{IJ} + 1 \right) = -\ln \left( a^{I0} \right)$$

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Generalization: 'Cupid' framework (Galichon-Salanie 2014)

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which can be computed if the distribution of the  $\alpha$ s is known. Then  $G_I$  increasing, convex and envelope theorem:  $\partial G_I / \partial U^{IJ}$  is the probability that  $i \in I$  marries someone in  $J$

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- Legendre-Fenchel transform (conjugate) of  $G_I$  :

$$G_I^* \left( \gamma^0, \dots, \gamma^K \right) = \max_{U^0, \dots, U^K} \left( \sum \gamma^L U^L - G_I \left( U^0, \dots, U^K \right) \right)$$

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Then  $G_I^*$  is convex, and envelope theorem:  $\partial G_I^* / \partial \gamma^J = U^{IJ}$

- $G^* \left( \gamma^I \right)$  is called the *generalized entropy* of the corresponding discrete choice problem

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    - ... for instance the 'supermodular core' ('preferences for assortativeness')

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- Basic CS model:
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  - Even then, the model is *exactly identified*
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  - One solution: 'multi-markets' (cf. the IO literature). Ex: CSW
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- Alternatively, *more information is needed*

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  - ... especially since simulating the model is easy (linear optimization)

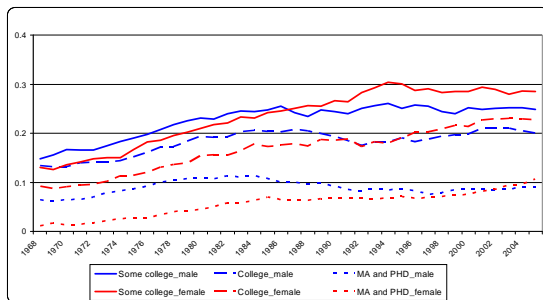
# Empirical implementation 3: matching patterns and transfers

- Basic reference: *hedonic models*
- Strong, non parametric identification results
- See f.i. Ekeland, Heckman and Nesheim (2004), Heckman, Matzkin and Nesheim (2010), Chernozhukov, Galichon and Henry (2014) and Nesheim (2013)

- 1 Empirical implementation
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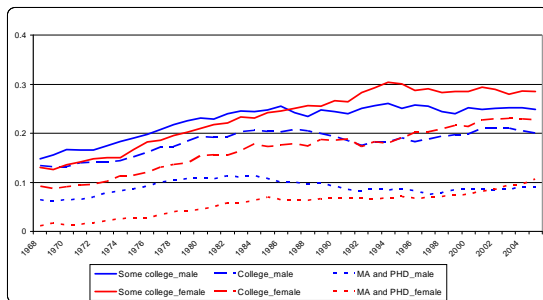
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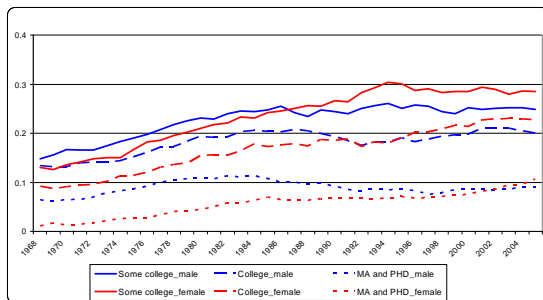


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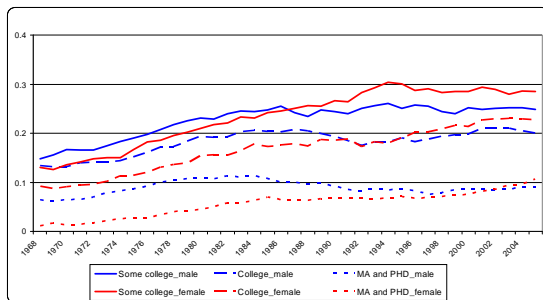
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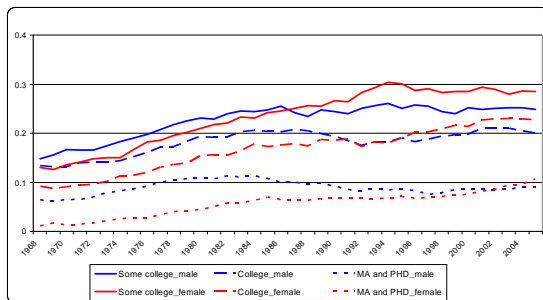
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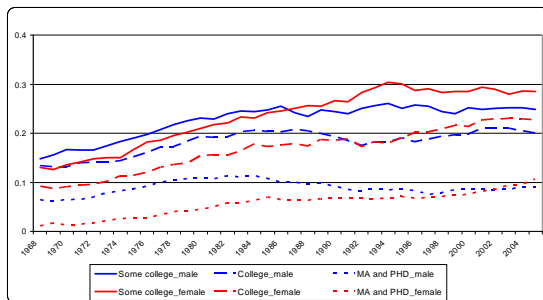
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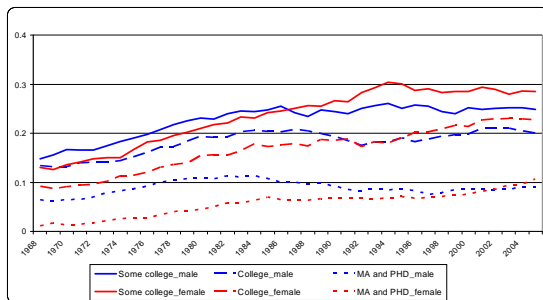
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  - Second question: 'marital college premium'

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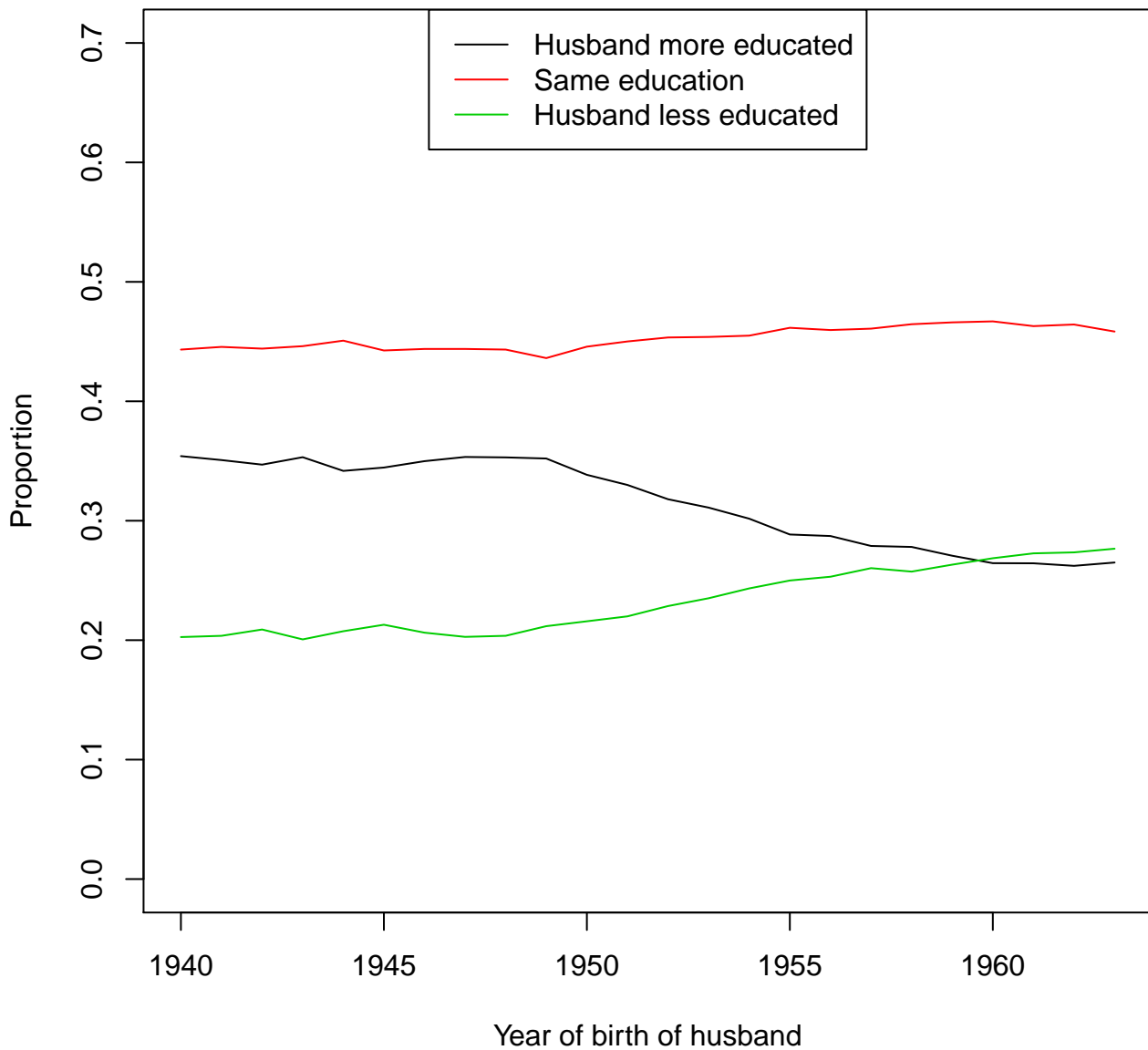
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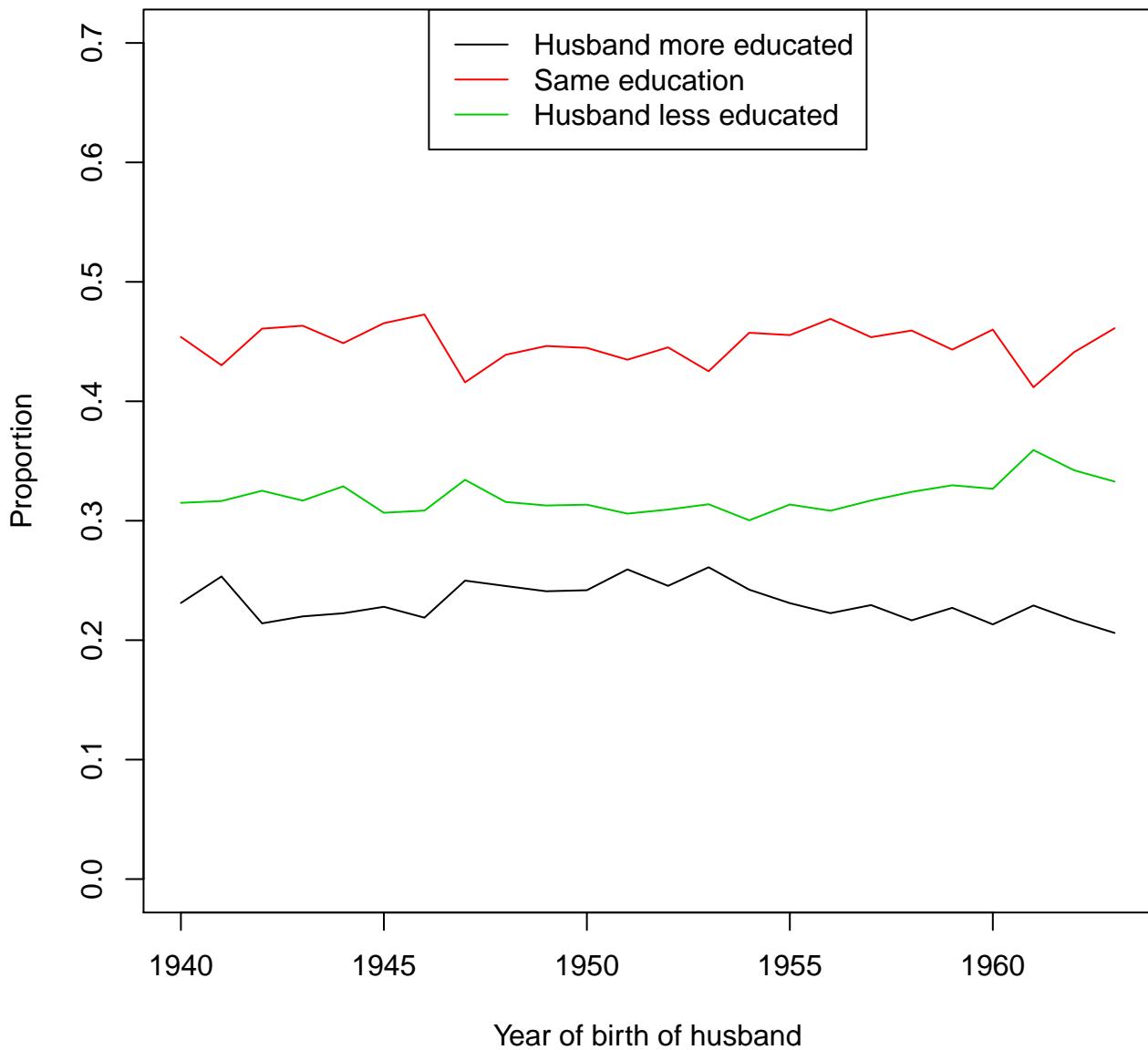
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- (2): 'preferences for assortativeness' follow linear trends  $\delta^{IJ}$

# What do raw data say?

## Comparing educations within white couples



## Comparing educations within black couples



# Marriage patterns of white men

HSD  HSG  SC  CG  CG+

0.0 0.2 0.4 0.6 0.8

Born 1940–1942

Born 1960–1962

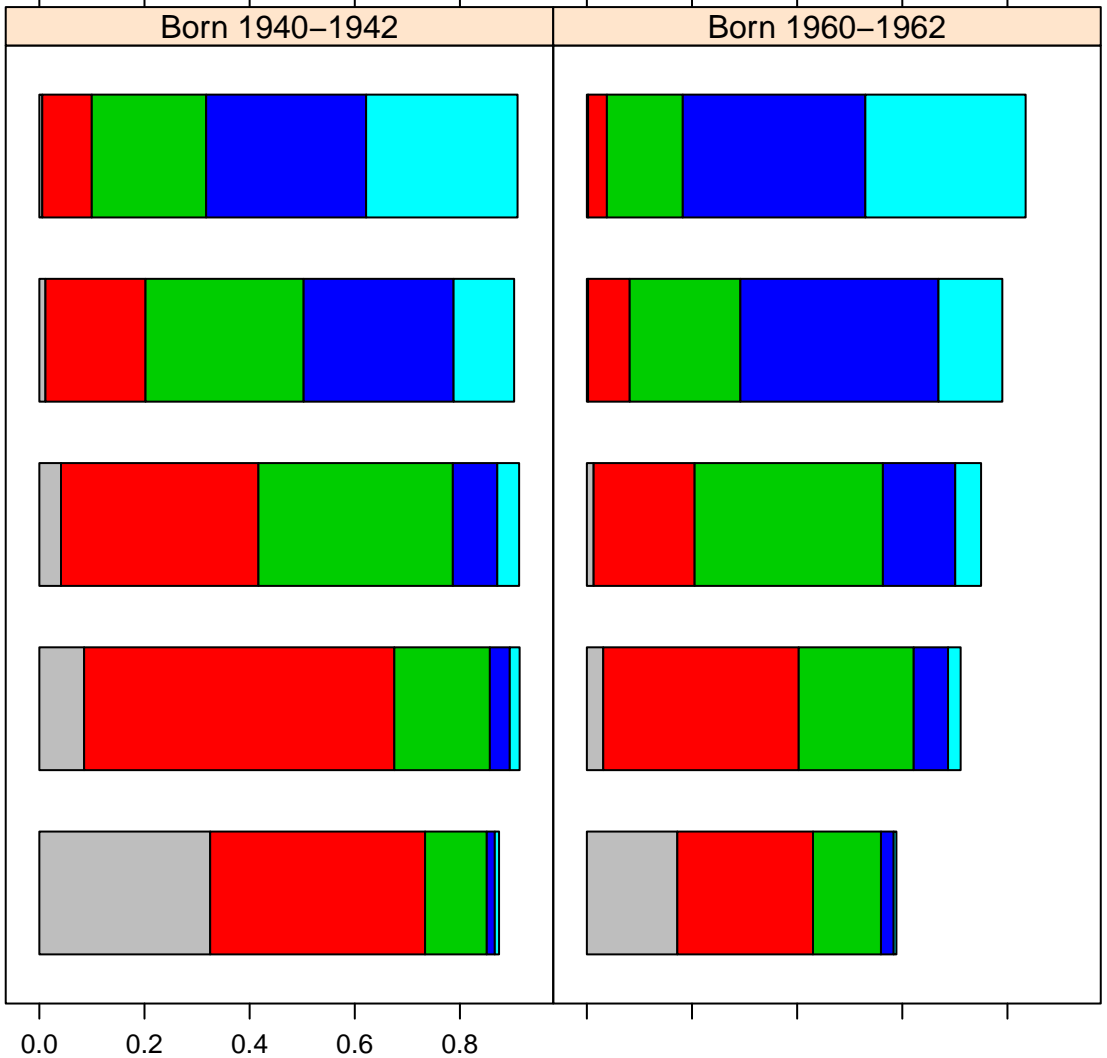
men: CG+

men: CG

men: SC

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Proportion

# Marriage patterns of white women

HSD  HSG  SC  CG  CG+

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Born 1941–1943

Born 1961–1963

women: CG+

women: CG

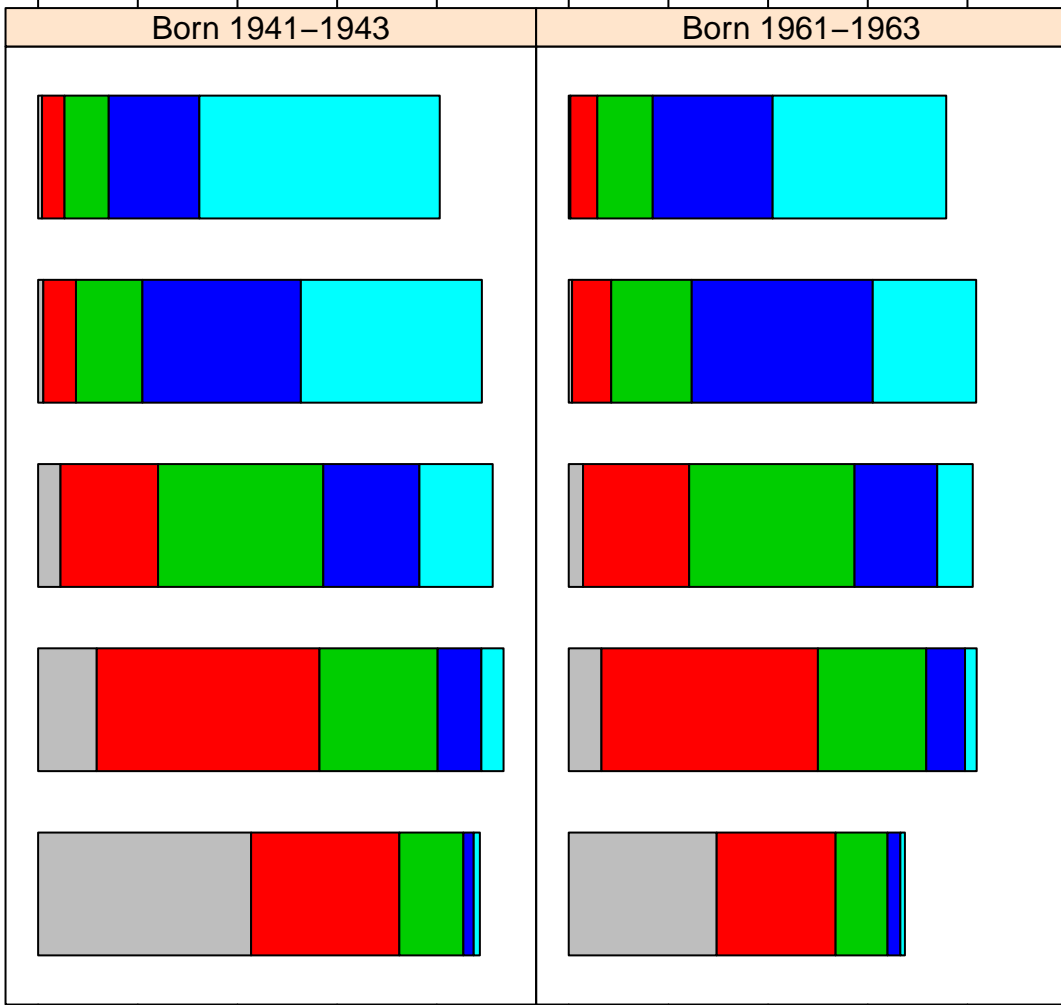
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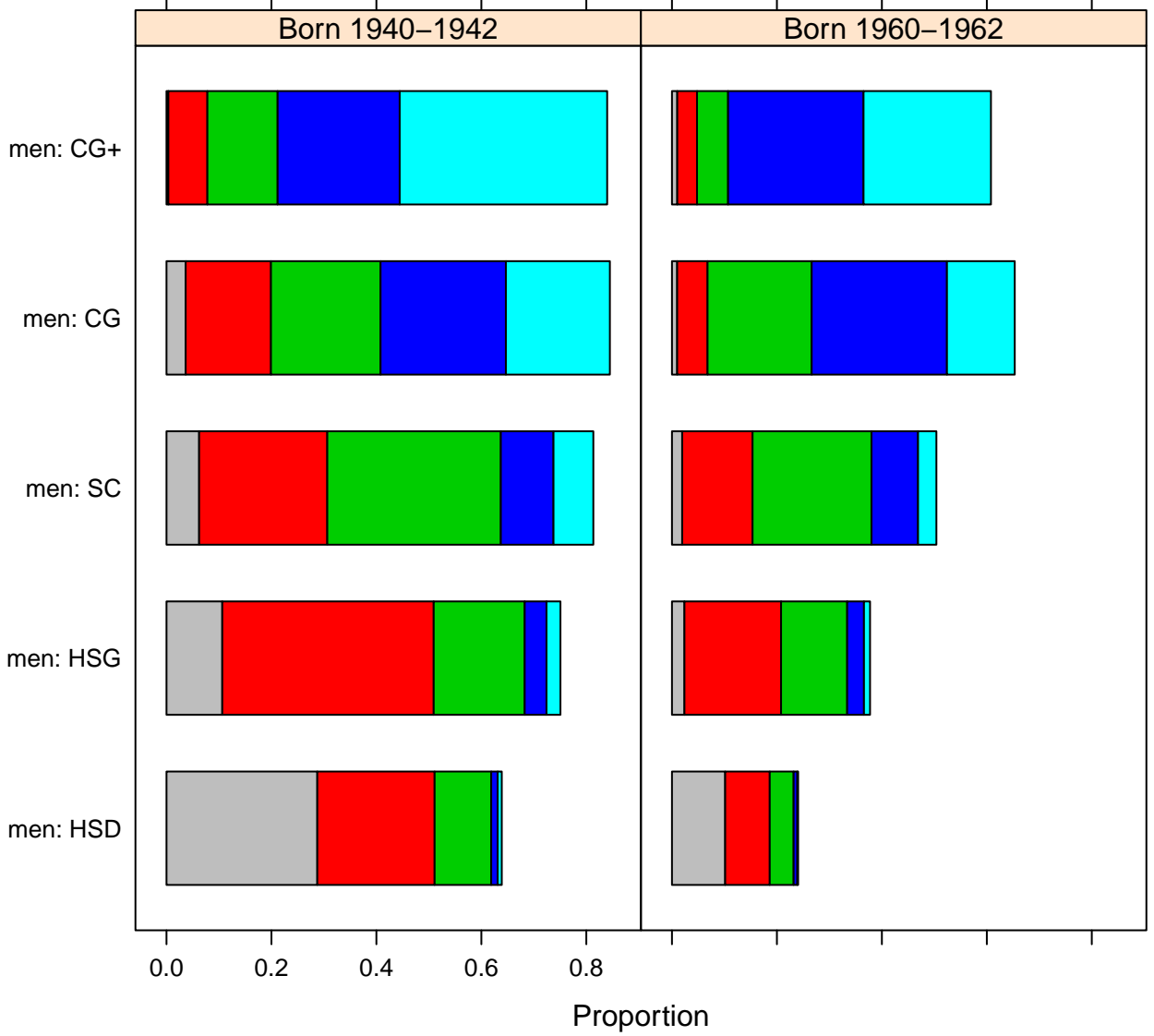
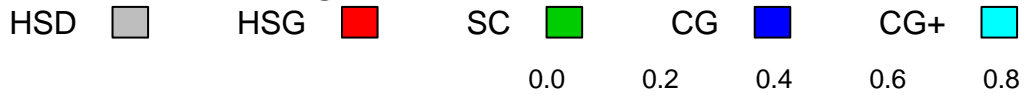
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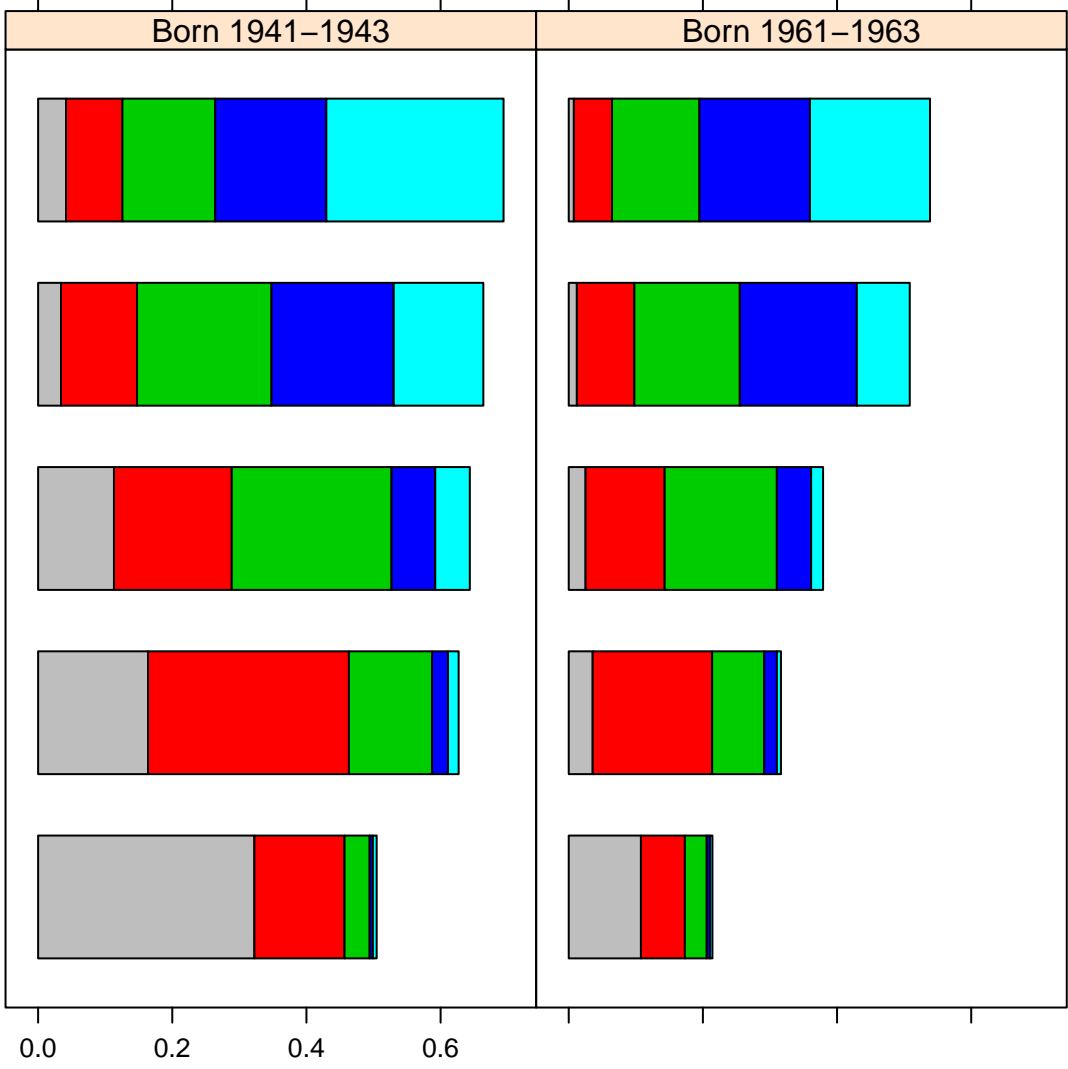
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# Marriage patterns of black women

HSD  HSG  SC  CG  CG+

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# Results: preferences for assortativeness

		Women				
		HSD	HSG	SC	CG	CG+
Men	HSD	0.0118*** (0.0015)	0.0067*** (0.0012)	0.0146*** (0.0018)	-0.0023 (0.0017)	-0.0366 (0.0017)
	HSG	-0.0237*** (0.0011)	0.0024 (0.0008)	0.011*** (0.0008)	-0.0009 (0.0009)	-0.01** (0.0014)
	SC	-0.0198*** (0.0013)	-0.001 (0.0006)	0.0056*** (0.0013)	0.004*** (0.0015)	0.0001 (0.0014)
	CG	0.0187*** (0.0012)	-0.0011 (0.0009)	-0.0093*** (0.0013)	0.0079*** (0.0015)	0.015** (0.0018)
	CG+	0.0436*** (0.0004)	0.0055*** (0.0006)	-0.0087*** (0.0008)	-0.0059*** (0.001)	0.0149* (0.0017)

Table: Slopes - linear extension

# Results: college premium



- 1 Empirical implementation
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- Impact on marital prospects?

# Model

- Two commodities, private consumption and child expenditures; utility:

$$u_i = c_i (Q + 1), \quad i = h, w$$

and budget constraint ( $y_i$  denotes  $i$ 's income)

$$c_h + c_w + Q = y_h + y_w$$

# Model

- Two commodities, private consumption and child expenditures; utility:

$$u_i = c_i (Q + 1), \quad i = h, w$$

and budget constraint ( $y_i$  denotes  $i$ 's income)

$$c_h + c_w + Q = y_h + y_w$$

- Transferable utility: any efficient allocation maximizes  $u_h + u_w$ ; therefore surplus with a child

$$s(y_h, y_w) = \frac{(y_h + y_w + 1)^2}{4}$$

and without a child ( $Q = 0$ )

$$s(y_h, y_w) = y_h + y_w$$

therefore, if  $\pi$  probability of a child:

$$s(y_h, y_w) = \pi \frac{(y_h + y_w + 1)^2}{4} + (1 - \pi)(y_h + y_w)$$



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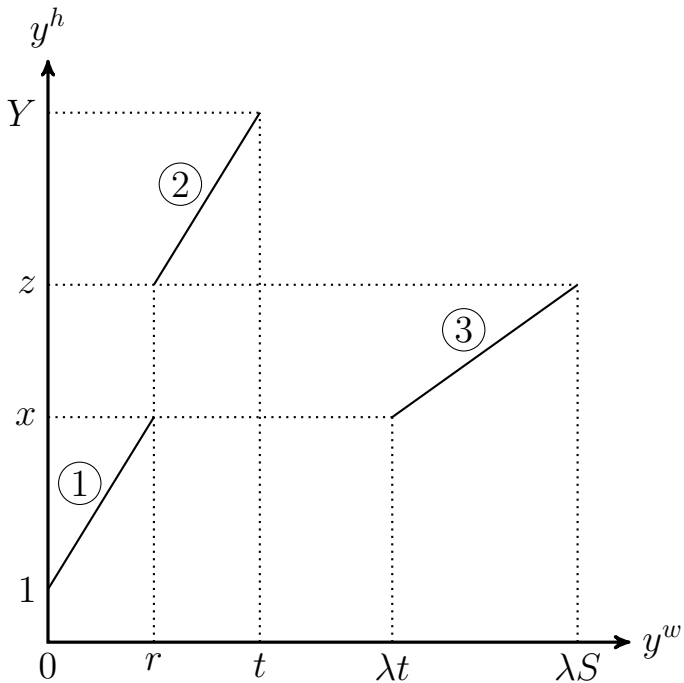
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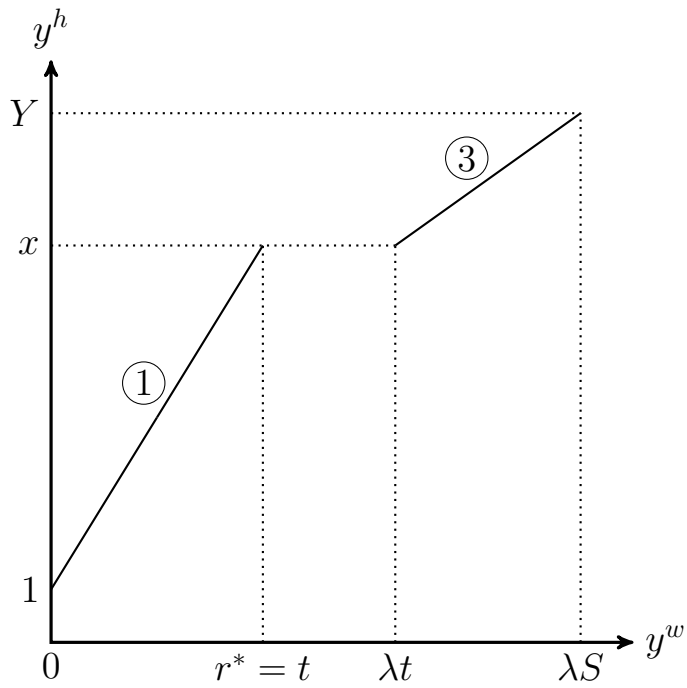


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# Empirical predictions

Basic intuition: we have moved from ' $\lambda$  small,  $P/p$  large' to ' $\lambda$  large,  $P/p$  not too large'

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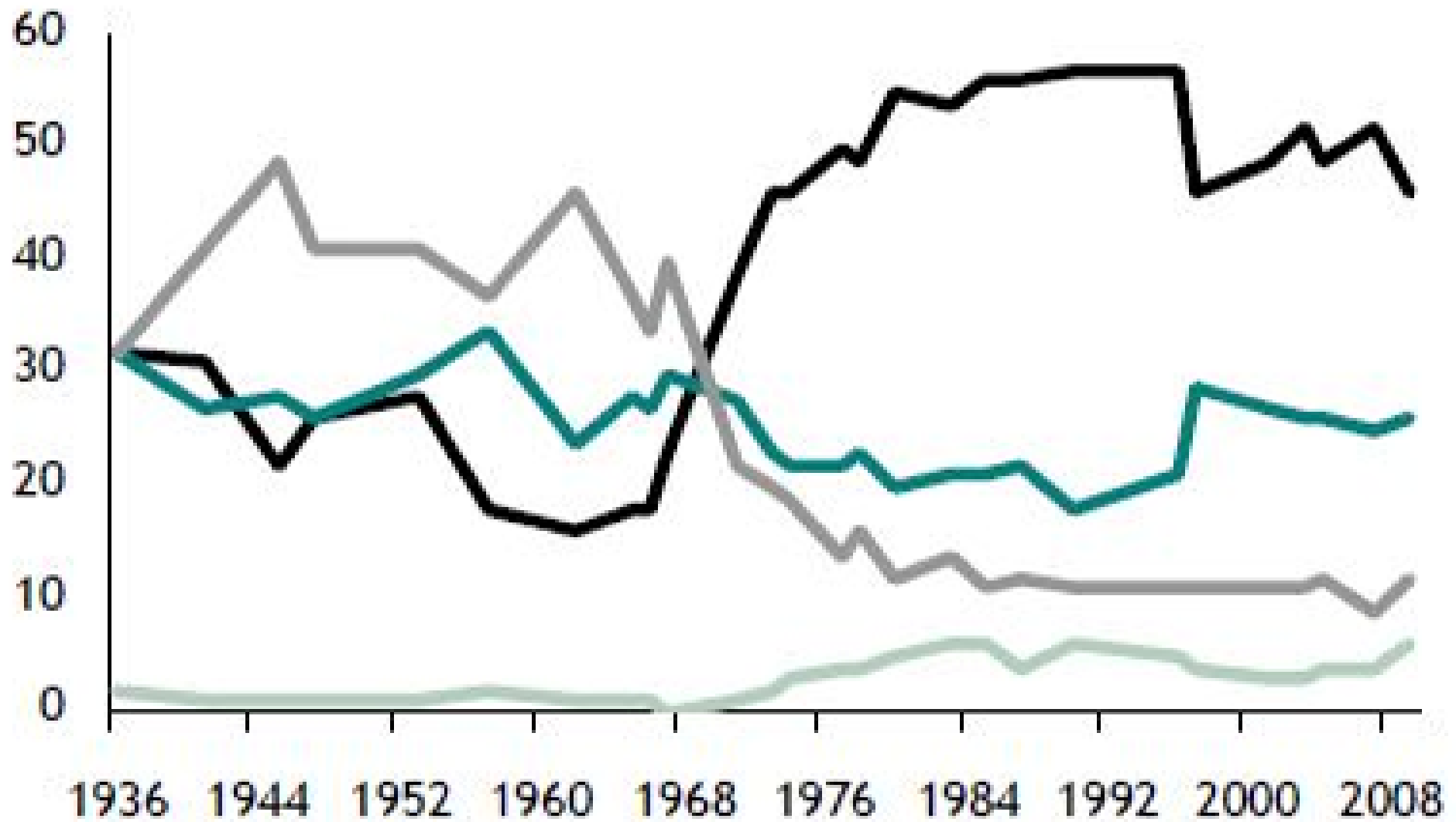
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(%)

— Zero or one    — Two    — Three    — Four or more



Notes: "Don't know/refused" responses not shown. Respondents were asked: "What is the ideal number of children for a family to have?"

Sources: Gallup, 1936-2007; Pew Research Center, 2009

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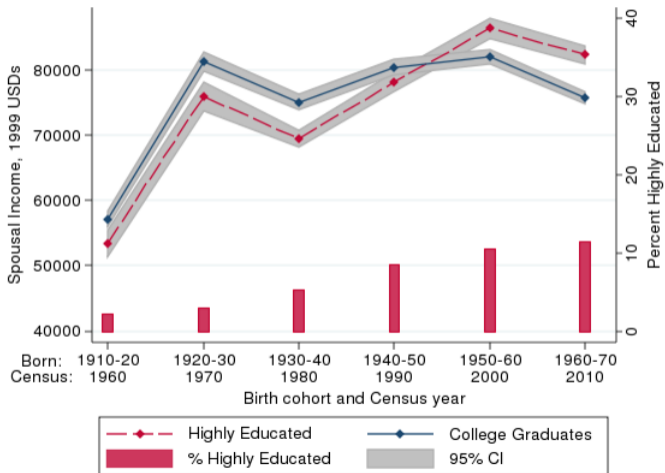
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- What about data?

## Spousal income by wife's education level, white women 41-50



- 1 Empirical implementation
- 2 *The US education puzzle*
  - One-dimensional version: CSW (2014)
  - Two-dimensional version: Low (2014)
  - *Matching patterns and behavior: CCM 2015*
- 3 Job matching by skills Lindenlaub (2014)

# Matching patterns and behavior

Chiappori, Costa Dias, Meghir 2015

- The basic motivation for this project is to understand how policy affects individual life-cycle decisions
- Long term effects will change education choices and the marriage market
- In turn this will have effects on labor supply and will have intergenerational impacts
- Two fundamental, Beckerian insights: Notion of Human Capital and Matching as an equilibrium phenomenon

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*The stable matching of the fictitious game is always an equilibrium of the initial, two-stage game*
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  - The fictitious game is much easier to simulate (matching  $\rightarrow$  linear programming)

- 1 Empirical implementation
- 2 The US education puzzle
  - One-dimensional version: CSW (2014)
  - Two-dimensional version: Low (2014)
  - Matching patterns and behavior: CCM 2015
- 3 *Job matching by skills Lindenlaub (2014)*

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- $\rightarrow$  Increased wage inequality along the cognitive dimension, compressed inequality in the manual dimension.

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# Conclusion

- 1 Frictionless matching: a powerful and tractable tool for theoretical analysis, especially when not interested in frictions
- 2 Crucial property: intramatch allocation of surplus derived from equilibrium conditions
- 3 Applied theory: many applications (abortion, female education, divorce laws, children, ...)
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